

ASIAN DEVELOPMENT BANK

PPA: NEP 14004

PROJECT PERFORMANCE AUDIT REPORT

ON THE

**MINI-HYDROPOWER PROJECT
(Loan No. 512-NEP[SF])**

IN

NEPAL

January 1998

CURRENCY EQUIVALENTS

Currency Unit — Nepalese Rupee/s (NRe/NRs)

| | At Appraisal | At Project Completion | At Postevaluation |
|----------|--------------|-----------------------|-------------------|
| NRe1.00= | \$0.083 | \$0.023 | \$0.0175 |
| \$1.00 = | NRs12.00 | NRs42.70 | NRs57.03 |

ABBREVIATIONS

| | | |
|------|---|---|
| EA | - | Executing Agency |
| EIRR | - | Economic Internal Rate of Return |
| FIRR | - | Financial Internal Rate of Return |
| GDP | - | Gross Domestic Product |
| MUV | - | Manufacturers' Unit Value |
| NEA | - | Nepal Electricity Authority |
| O&M | - | Operation and Maintenance |
| OPEC | - | Organization of Petroleum Exporting Countries |
| PCR | - | Project Completion Report |
| PEM | - | Postevaluation Mission |
| PPAR | - | Project Performance Audit Report |
| SHDB | - | Small Hydel Development Board |
| SHPD | - | Small Hydro Power Department |
| TA | - | Technical Assistance |
| UNDP | - | United Nations Development Programme |

WEIGHTS AND MEASURES

| | | |
|-----|---|-----------------|
| GWh | - | gigawatt-hour |
| km | - | kilometer |
| kW | - | kilowatt |
| kWh | - | kilowatt-hour |
| kVa | - | kilovolt-ampere |
| MW | - | megawatt |

NOTES

- (i) The fiscal year of the Government ends on 15 July.
- (ii) In this Report, "\$" refers to US dollars.

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BASIC PROJECT DATA
Mini-Hydropower Project
Loan No. 512-NEP(SF)

PROJECT PREPARATION/INSTITUTION BUILDING

| TA No. | TA Project Name | Type | Person-Months | Amount | Approval Date |
|---------|-----------------|------|---------------|------------------|---------------|
| 399-NEP | Mini-Hydropower | AO | 62 | \$750,000 (UNDP) | 21 Apr 1981 |

KEY PROJECT DATA (\$ million)

| | As per Bank Loan Documents | Actual |
|------------------------------|-------------------------------|--------|
| Total Project Cost | 15.15 | 14.94 |
| Foreign Currency Cost | 9.80 | 11.66 |
| Bank Loan Amount/Utilization | 8.30 | 8.30 |
| Amount Canceled | | nil |
| Amount of Cofinancing | 4.75 | 4.82 |

KEY DATES

| | Expected | Actual |
|---|-------------|--------------------|
| Fact-finding Mission | | 26 Nov-18 Dec 1979 |
| Preappraisal Mission | | 11-30 August 1980 |
| Appraisal Mission | | 29 Oct-6 Nov 1980 |
| Loan Negotiations | | 19-21 Mar 1981 |
| Board Approval | | 21 Apr 1981 |
| Loan Agreement | | 28 Apr 1981 |
| Loan Effectiveness | 27 Jul 1981 | 7 Apr 1982 |
| First Disbursement | | 1 April 1985 |
| Loan Closing | 31 Dec 1986 | 31 Jul 1991 |
| Project Completion | Dec 1984 | Jun 1991 |
| Months (Loan Effectiveness to Completion) | 41 | 110 |

KEY PERFORMANCE INDICATORS (%)

| | | Appraisal | PCR | PPAR |
|--|-----------|-----------|------|------|
| Economic Internal Rate of Return (For selected subprojects) | Terhathum | 17.8 | 7.8 | -1.8 |
| | Tatopani | 13.7 | 12.6 | 3.7 |
| Financial Internal Rate of Return (For selected subprojects) | Terhathum | 5.9 | 1.4 | -9.7 |
| | Tatopani | 6.7 | 6.6 | 0.3 |

BORROWER Kingdom of Nepal
EXECUTING AGENCY Nepal Electricity Authority (NEA)¹

MISSION DATA

| | No. of Missions | Person-days |
|--------------------|-----------------|-------------|
| Fact-finding | 1 | 66 |
| Preappraisal | 1 | 24 |
| Appraisal | 1 | 48 |
| Review | 10 | 18 |
| Project Completion | 1 | 28 |
| Postevaluation | 1 | 42 |

¹ The original Executing Agency was the Small Hydel Development Board (SHDB), succeeded by the Small Hydro Power Department (SHPD) under NEA in 1985.

EXECUTIVE SUMMARY

The Mini-Hydropower Project was intended to provide hydropower generation to several district headquarters and major market and tourist centers in the hill areas of Nepal. The main components of the Project as appraised were (i) eight small hydropower generating plants and related transmission and distribution facilities, (ii) service connections and house wiring, (iii) canal and pipe irrigation, (iv) a central maintenance workshop, and (v) training for plant operators and linesmen. The Project also included a United Nations Development Programme (UNDP) technical assistance grant, administered by the Bank, to strengthen the institutional capabilities of the Small Hydel Development Board (SHDB), the Executing Agency (EA),¹ and to assist in Project implementation. The Bank's loan was \$8.3 million to finance both the foreign exchange and local currency costs of the Project, which was cofinanced by the Organization of Petroleum Exporting Countries Fund in the amount of \$4 million.

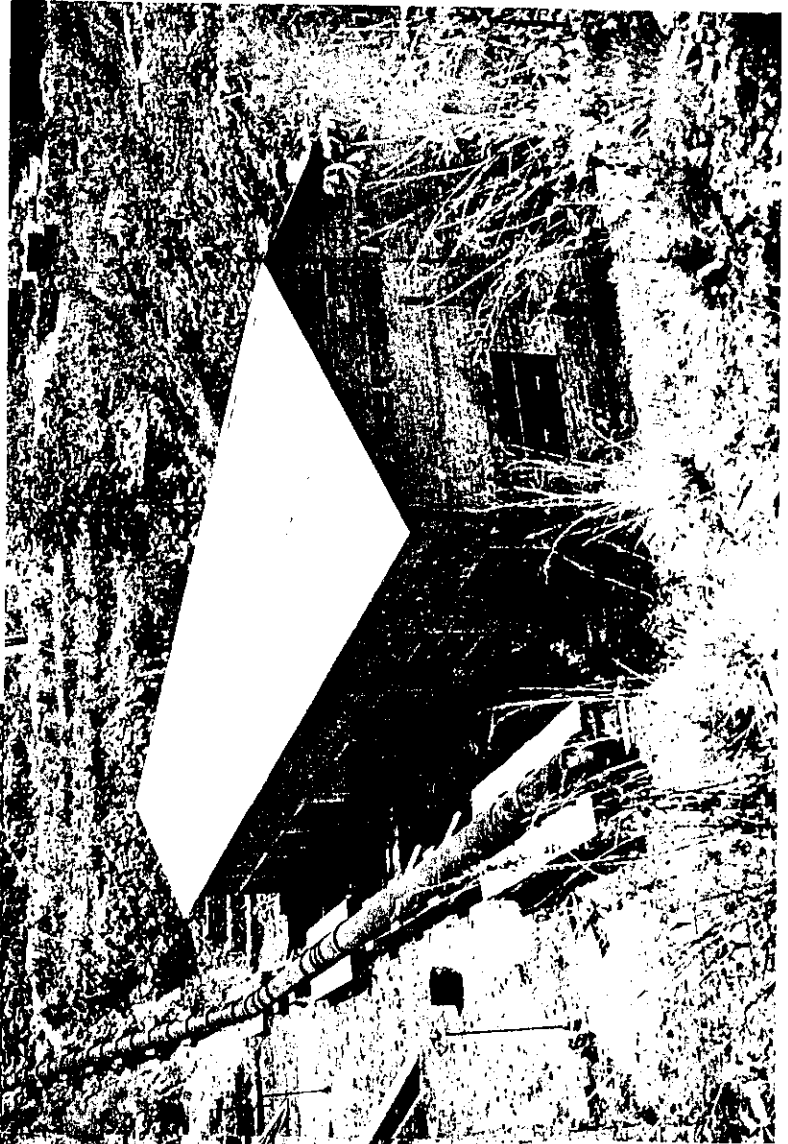
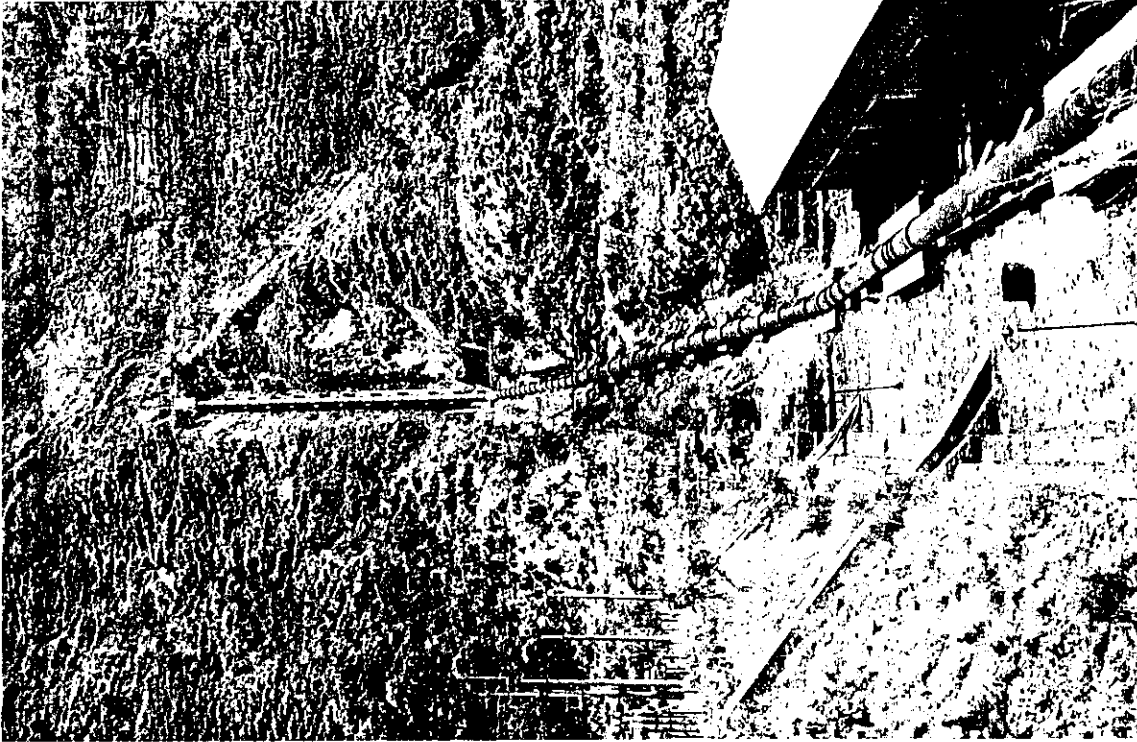
The Project was implemented with significant changes in scope and design, and was completed over six years behind schedule. It encountered numerous problems during construction related mainly to insufficient topographical, hydrological, and geological investigations during site selection and Project design. The performance of the UNDP-financed international consultant was not fully satisfactory, while the contractors providing civil works and equipment performed generally satisfactorily, given the numerous obstacles to completion. The actual Project cost was \$14.94 million compared with \$15.15 million estimated at appraisal, despite cancellation of several Project components, including two of the eight small hydro subprojects.

The Project did achieve its objective of providing electricity to six of the eight targeted hill areas and has improved the quality of life for some 4,800 households who use electricity primarily for lighting. The substantial load densities and electricity usage by industrial and commercial customers anticipated at appraisal, however, did not materialize; load factors for most subprojects are under 20 percent. Historically, the subprojects have not generated sufficient revenues to cover operation and maintenance costs, and are subsidized by the Nepal Electricity Authority (NEA).

The Project is rated unsuccessful based on its subprojects' marginal or negative economic internal rates of return and the fact that they are not operationally sustainable without continued subsidy from NEA. Lessons learned from this Project underscore (i) the importance of load promotion as a prerequisite for Project success, (ii) the need to address the underlying causes of Project weaknesses early in implementation, (iii) sound Project formulation and cost estimation, (iv) more realistic assessment of the EA's institutional capabilities, and (v) more rigorous supervision of consulting services used during Project appraisal.

¹ The original EA was SHDB. When the Nepal Electricity Authority (NEA) was created in 1985, SHDB was dissolved and the Small Hydro Power Department under NEA assumed the role of EA.

Power House
and "Red Penstock"
at Tatapani



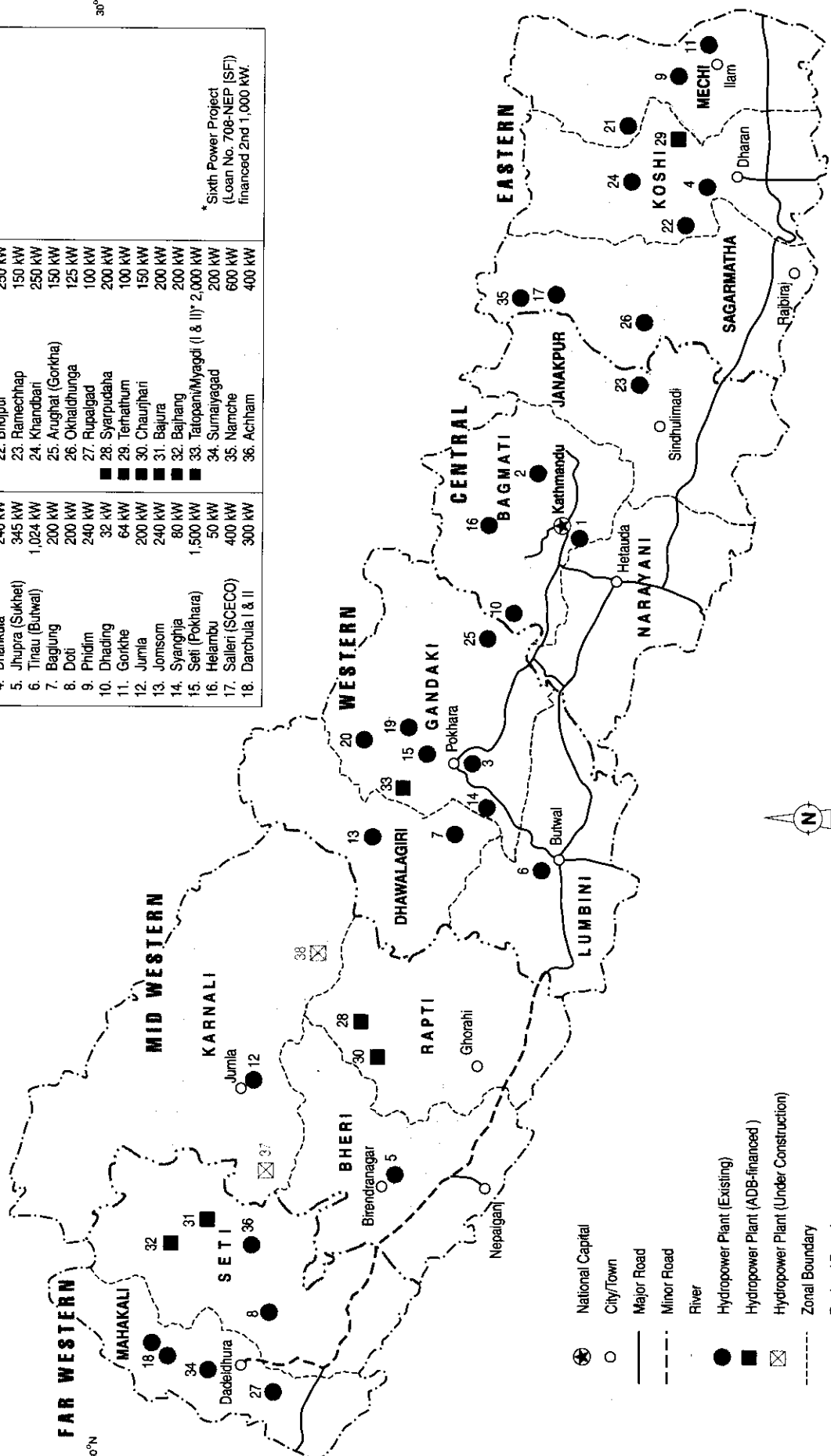


Weir and Intake under repair at Tatopani
(Note:plunge pool downstream of weir and narrow width of river upstream of weir)

NEPAL MINI-HYDROPOWER PROJECT (as implemented)

| | | |
|--------------------------------|---|----------------------------|
| 1. Pharping 500 kW | 19. Chame 45 kW | 37. Manma Kalkot 500 kW |
| 2. Sundarjal 640 kW | 20. Manang 80 kW | 38. Dojpa 160 kW |
| 3. Phewa (Pokhara) 1,088 kW | 21. Taple Jung 125 kW | |
| 4. Dhankuta 240 kW | 22. Bhojpur 250 kW | |
| 5. Jhupra (Sukhet) 345 kW | 23. Ramechhap 150 kW | |
| 6. Tinau (Butwal) 1,024 kW | 24. Khandabari 250 kW | |
| 7. Baglung 200 kW | 25. Arughat (Gorkha) 150 kW | |
| 8. Doti 200 kW | 26. Okhaldhunga 125 kW | |
| 9. Phidim 240 kW | 27. Rupaigad 100 kW | |
| 10. Dhading 32 kW | 28. Syaroudaha 200 kW | |
| 11. Gorkhe 64 kW | 29. Ternathum 100 kW | |
| 12. Jumla 200 kW | 30. Chaujhari 150 kW | |
| 13. Jomsom 240 kW | 31. Bejura 200 kW | |
| 14. Syarngja 80 kW | 32. Bajhang 200 kW | |
| 15. Seti (Pokhara) 1,500 kW | 33. Tatopani/Myagdi (I & II)* 2,000 kW | |
| 16. Helambu 50 kW | 34. Surmaiyaigad 600 kW | |
| 17. Salleri (SCECO) 400 kW | 35. Namche 600 kW | |
| 18. Darochula I & II 300 kW | 36. Achham 400 kW | |

*Sixth Power Project
(Loan No. 708-NEP (SF))
financed 2nd 1,000 kW.



- National Capital
- City/Town
- Major Road
- - - Minor Road
- River
- Hydropower Plant (Existing)
- Hydropower Plant (ADB-financed)
- ⊠ Hydropower Plant (Under Construction)
- - - Zonal Boundary
- · · Regional Boundary
- · - · - International Boundary



(Boundaries not necessarily authoritative)

I. BACKGROUND

A. Rationale

1. The Mini-Hydropower Project was part of the Government's strategy to electrify all 75 district headquarters and promote balanced regional growth by providing electricity to inaccessible hill areas. The Government considered small hydropower projects¹ in the hill areas necessary social infrastructure to foster development, although such development might not be economically justified.²

B. Formulation

2. In July 1979, the Government approached the Bank to finance several isolated small hydropower plants. Fact-finding was conducted in December 1979, and the Mission reviewed proposals for some 25 small hydropower projects proposed by the Small Hydel Development Board (SHDB) based on prefeasibility or feasibility reports prepared by domestic consultants. A Preappraisal Mission was conducted in April-May 1980 with the participation of two international staff consultants. It was to have entailed detailed site inspections and a review of 18 project proposals by the Bank's staff consultants over two months. Owing to logistical problems, site inspections by the staff consultants were limited.³ An Appraisal Mission in August 1980 engaged the same two consultants, narrowed the Project scope to eight subprojects, and produced a Memorandum of Understanding.⁴ A Follow-up Mission in November 1980⁵ entailed further revisions to Project scope and costs, and completed the Project appraisal. The loan was approved in April 1981.

C. Objectives and Scope at Appraisal

3. The main objective of the Project was to provide hydropower generation to several district headquarters and major market and tourist centers in the hill areas. Specific targets set at appraisal were to provide electricity for 250,000 people in 15 potential growth centers and 46 adjoining villages, and irrigation for 1,600 hectares in the Ilam District. The Project was intended to reduce consumption of imported fuel oil and increase the availability of power for irrigation, water supply pumping, agricultural product processing, and cottage industries.⁶

4. Project components originally included (i) eight small hydropower generating plants and related transmission and distribution facilities,⁷ (ii) service connections and house wiring, (iii) canal and pipe irrigation at Ilam, (iv) a central maintenance workshop in Kathmandu,

¹ At appraisal, hydropower plants with capacities of 100 kilowatts (kW) to 1,000 kW were called "mini hydros." These plants are currently called "small hydros," while plants under 100 kW are termed "micro hydros."

² Basic Principles of Sixth Plan 1980-85.

³ It is unclear whether the Bank's staff consultants inspected sites for any subprojects actually financed by the Bank other than Ilam, which was subsequently canceled when the design proved infeasible. Each site visit required at least one week. Helicopter transport was unavailable, and in the first four weeks of their seven-week Nepal mission, the staff consultants had visited only one of the 18 projects on their list.

⁴ The Mission was combined with Fact-finding for a new loan and entailed no subproject site inspections.

⁵ The Mission was combined with the Preappraisal and PCR missions for two other loans.

⁶ These Project objectives were not quantified at appraisal.

⁷ At Terhathum, Syarpudaha, Chaurjhari, Bajura, Bajhang, Tatopani, Dunche, and Ilam.

and (v) training for plant operators and linesmen. The Project also included a United Nations Development Programme (UNDP) technical assistance (TA) grant to strengthen the institutional capabilities of SHDB through Project implementation, development of selection criteria for small hydropower projects, preparation of additional small hydro projects for future development, and installation of an improved accounting system.

D. Financing Arrangements

5. The Project cost at appraisal was \$15.15 million equivalent, including \$9.8 million in foreign exchange. The Bank loan of \$8.3 million equivalent from its Special Funds resources was to finance \$5.16 million in foreign exchange costs and \$3.14 million in local currency costs. The Organization of Petroleum Exporting Countries (OPEC) Fund for International Development provided \$4 million to cover a portion of the \$9.8 million foreign exchange component, and the Government financed the remaining \$2.1 million equivalent in Project costs (Appendix 1). Consulting services of \$750,000 included in the Project cost were funded by UNDP under a TA grant administered by the Bank. The Bank loan, representing 54.8 percent of the total Project cost, was primarily to finance civil works, while the OPEC Fund's 26.4 percent share financed generating equipment.

6. The Borrower was the Kingdom of Nepal, with SHDB acting as the Executing Agency (EA). SHDB was merged with the Electricity Department to form the Nepal Electricity Authority (NEA) in 1985 and was renamed the Small Hydro Power Department (SHPD). Subsequent to the Bank's loan, NEA has received seven Bank loans and 11 TAs totaling over \$300 million. No further financing was extended for small hydropower development in Nepal, except for a \$3.1 million loan to NEA under the Sixth Power Project to finance a second 1,000 kW of capacity and related facilities at Tatopani.

E. Completion

7. The Project was completed in June 1991, six and a half years later than the target date of December 1984 set at appraisal. The Project Completion Report (PCR), circulated in September 1991, concluded that the Project objective of electrifying isolated areas was achieved in six subprojects, but noted major difficulties with Project preparation. Overall, the PCR attributed project delays, cost overruns, and lower than projected economic internal rates of return (EIRRs) to the nature of small hydropower development, specifically a cost structure that cannot justify the detailed technical investigations needed to avoid subsequent design modifications and resulting delays and cost increases. The PCR, however, substantially understated the extent to which the Project was adversely affected by inadequate appraisal, insufficient counterpart staffing, and inadequate Bank monitoring in the early stages of implementation.

F. Postevaluation

8. This Project Performance Audit Report (PPAR) evaluates the Project's effectiveness in achieving its objectives and generating sustainable operations and benefits. Various aspects of the Project are assessed including formulation, design, efficiency of implementation, and sustainability. The PPAR's conclusions are based on the findings of the Postevaluation Mission (PEM) in May 1997, review of Bank documents and files, and discussions with Bank staff. During the PEM, discussions were held with representatives from SHPD, NEA, other development organizations active in small-scale hydropower and private

sector power companies. The Mission also obtained a historical perspective on the Project by meeting with three past Directors of the EA. The PEM visited two of six completed subproject sites. Copies of the draft PPAR were sent to the Government, the EA, and concerned Bank staff for review. All comments received were considered in finalizing the Report.

II. IMPLEMENTATION PERFORMANCE

A. Design

1. Technology and Site Selection

9. The existence of numerous difficulties encountered in designing, constructing, and operating the subprojects raises questions as to the appropriateness of the technology adopted at appraisal. The small hydropower systems proved disadvantageous because of overly sophisticated import-dependent technology, high capital and operating costs, and the requirement for highly skilled manpower. Experience indicates that far less costly micro-hydropower systems drawing upon local materials and labor would have been a more cost-effective means to provide electricity for domestic lighting to subproject areas.

10. The process of site selection was highly dependent on domestic consultants hired by SHDB to develop feasibility studies for some 25 sites, from which Bank staff consultants selected the eight subprojects. The appraisal drew upon limited socioeconomic data collected by these domestic consultants and SHDB.¹ The Bank's staff consultants charged with site selection at appraisal visited very few of the proposed sites and are only known to have inspected one of the eight subproject sites (para. 2).

11. At all six completed subprojects, civil works contractors found major differences between the design and the actual site conditions affecting weir locations, tunnel alignment, canal routes, and penstock alignments. The source of the problem appears to have been in Project formulation and appraisal, which assumed that three foreign engineers financed by the Swiss government primarily to support a Swiss-backed project would assist SHDB to conduct site surveys, as well as to prepare basic designs for the Project. Eight months after Loan Approval, the foreign-sponsored engineers unexpectedly left SHDB, leaving the responsibility for surveys and basic design to an EA with insufficient staffing and expertise.

2. Technical Aspects

12. A number of Project design problems stemmed from insufficient topographical, geological, and hydrological investigations and limited understanding of the construction and design requirements in remote, mountainous areas.² Four of the six project weirs were damaged during construction, and none survived the first two years of operation. Reconstructed weirs and intakes are damaged or destroyed each year, requiring extensive repair work. Very few gates are operating, and many intake screens are ineffective. Frequent

¹ Bank files contain little information produced by the Bank's staff consultants at appraisal. The formal report they were to have provided in May 1980 is not in the files.

² Landslides, floods, and earthquakes that damaged weirs and intakes, and the discovery of topographical/geographical conditions not previously recognized, required design changes, additional work, and added costs. For example, prefabricated penstock pipe based on inaccurate tender designs required time-consuming and costly modification on site; the discovery of hard rock required blasting to remove.

and long transmission outages, caused by falling trees, bamboo touching the lines, and lightning, could have been minimized by better design, specifically the installation of fault protection and isolation equipment on transmission lines and lightning arrestors at distribution transformers.¹

3. Major Changes in Scope

13. There were numerous changes in Project scope and construction design well into the implementation phase. Changes in scope reduced the number of subprojects from eight to six; reduced installed capacity from 2,650 to 1,850 kW²; and cut supporting components including maintenance, training, and institutional strengthening for the EA. Topographical, geological, and hydrological constraints; competing water use requirements; and cost overruns were the main reasons for changes in Project scope.

14. The major changes in Project scope included

- (i) cancellation of the Ilam subproject comprising a 450 kW hydro plant and related irrigation facilities owing to technical infeasibility;
- (ii) cancellation of a 200 kW hydro plant at Dunche owing to discovery of a large lead deposit nearby, which made a connection to the national grid more cost effective;
- (iii) capacity reductions at Terhathum (from 200 kW to 100 kW) and Chaurjhari (from 200 kW to 150 kW), both due to low water discharge;
- (iv) redesign of the Tatopani hydropower plant to increase capacity from 1,000 kW to 2,000 kW;
- (v) elimination of the central workshop component in Kathmandu, and related purchase of equipment and vehicles;
- (vi) deletion of local training for operations and linesmen;
- (vii) deletion of house wiring; and
- (viii) elimination of TA's accounting component.

15. The cancellation of two hydropower plants at Ilam and Dunche and the 150 kW reduction in generating capacity at Terhathum and Chaurjhari were reasonable decisions based upon information developed subsequent to appraisal. The cancellation of Ilam and the changes in capacity at Terhathum and Chaurjhari could, however, have been foreseen at appraisal, as the difficulties cited subsequently by the UNDP-financed consultant, including insufficient water, unsuitable sites for intake, the need for costly additions of reservoir capacity, and technically infeasible terrain for canals linking streams to the penstock, could have been recognized during appraisal. Adequate hydrological and topographical surveys and an

¹ Outages can last several hours or days owing to the logistics of locating faults in remote areas.

² Excluding the effects of the 1,000 kW increase at Tatopani, which was funded under Loan No. 708-NEP[SF]:*Sixth Power Project*.

understanding of the existing irrigation needs, which competed with power generation, were lacking. With respect to the change in civil works from 1,000 kW to 2,000 kW capacity at Tatopani, it is unclear why this change was not made at appraisal, as the Appraisal Report gave the potential for the site as 4,000 kW and estimated power demands that justified a design with more capacity.

16. The decision during construction to cancel the central maintenance workshop component, equipment purchases, local training for operators and linesmen, and the accounting system upgrade was influenced by the need to reduce total project costs owing to cost overruns.¹ While the decision to cancel the central maintenance workshop was justified based on the assumed availability of NEA maintenance resources after the merger of SHDB into NEA, the extent of maintenance resources envisaged at Project appraisal was not made available to the small hydro subprojects. The absence of a central maintenance facility, training, vehicles, and equipment adversely affected the overall operational performance of the subprojects.

B. Contracting, Construction, and Commissioning

17. Detailed design and preparation of tender documents were carried out by the UNDP-financed international consultant with assistance from SHDB. Site surveys necessary to support detailed design work were to have been completed by SHDB by the spring of 1982. The surveys were delayed and inadequate owing to the remoteness of the subproject sites and the scarcity of staff at SHDB trained in survey techniques. Tender documents, in particular drawings and bills of quantities, were to a preliminary design standard and based on inadequate topographical surveys and geotechnical and hydrological investigations. Detailed designs, based on additional topographical surveys, were produced only after the civil works contracts were awarded.

18. The electro-mechanical equipment, penstocks, transmission and distribution equipment, meters, and communications equipment were procured under international competitive bidding, in accordance with the Bank's *Guidelines for Procurement*. Owing to the remoteness of the six sites, all equipment and substantial construction materials were either carried by porter or flown in by helicopter from the nearest cargo depot (Appendix 2). Six contracts were awarded on the basis of local competitive bidding for civil works. Civil works, tendering, and contract awards for all sites except Tatopani² were delayed nearly two years, first by delayed availability of basic designs, and second due to the decision by the consultant to limit tender qualification to Class B contractors or better, which resulted in no bids for civil works being received and necessitated retendering several months later. Overall, for the six subprojects, contractor performance was generally satisfactory, save for civil works contractors at Terhathum and Chaurjhari, and was not a major contributing factor to difficulties in Project implementation or subsequent operating performance.

¹ Because of cost overruns in the UNDP-financed consulting services, upgrading of the accounting system was transferred to Fifth Power Project (Loan No. 670-NEP[SF]).

² The contract award for civil works at Tatopani was delayed nearly four years due primarily to a major design modification, which increased the capacity of civil works to accommodate 2,000 kW generation capacity.

C. Organization and Management

19. The capability of the EA to prepare and implement the Project was not realistically assessed at appraisal. SHDB had too few skilled engineers and too many other small hydropower projects under construction. During Project implementation, the EA's engineering staff comprised 18, including 12 engineers in training. An additional 33 site overseers brought the total number of staff to 51 to handle the implementation of all 20 small hydro projects then under construction, compared with the 55 staff expected at appraisal to implement only the Bank's eight subprojects.¹ Owing to this shortage of expertise, the EA relied upon inexperienced domestic consultants to perform initial site selection and feasibility studies.

20. There was no inception mission fielded, nor close monitoring for progress on site surveys/design and load promotion,² though it was known that the Project was SHDB's first Bank-financed one.³ The first Bank review mission was fielded in March 1982, along with a review of five other ongoing projects and four TAs.

21. This Review Mission in March 1982 recognized several critical problems that were to adversely impact project performance, including the lack of basic site survey data, inaction on load promotion, the need for geological investigations at Tatopani, inappropriate site conditions at one of two subprojects subsequently canceled, conflicts with an existing irrigation regime at Chaurjhari, and the need for additional funding for consulting assistance to the EA. The significant problems recognized by the Mission during this review were attributed primarily to inadequate counterpart assistance, including the absence of a Project manager and competent engineering team, as envisaged by the Appraisal Mission. The Mission also discovered that the UNDP-financed consultant had not yet submitted the required monthly progress reports, and the Bank did not begin receiving these reports until March 1983, after a 14 month delay. Effective follow-up to this first Review Mission, however, was not carried out. Subsequent missions, typically once a year, for the next eight years, always dealt with several other projects, often larger loans. Bank staff made no site visits during nearly ten years of implementation.

D. Actual Costs and Financing

22. The final Project cost was \$14.94 million, compared with \$15.15 million estimated at appraisal (Appendix 1) despite significant reduction in project scope, including elimination of components appraised at nearly \$4.8 million (Table 1).⁴ The Bank's share of the cost was \$8.3 million as approved, representing 55.6 percent. The \$4 million loan from the OPEC Fund represented 26.8 percent of Project cost, and the Government financed \$1.8 million equivalent or 12.1 percent. The consultancy funded by UNDP was \$820,000 compared with \$750,000 set at appraisal owing to an increase in funding for additional engineering services.

¹ Based on UNDP review in 1987. The organization chart of SHDB from July 1982 indicates a total engineering staff of 17 with 27 overseers.

² These were critical activities in 1981 and early 1982.

³ File memoranda indicate such an inception mission was recommended by Central Projects Services Office, but not done.

⁴ Comprising \$4.64 million for Ilam and Dunche subprojects, \$0.115 million for the central maintenance component, and \$0.04 million for house wiring.

**Table 1: Analysis of Variance in Project Cost
(\$'000)**

| Component | Appraisal | Actual | Cost Variance | % Cost Variance |
|-------------------------------------|---------------|---------------|------------------|--------------------|
| Six Subprojects Implemented | 6,325 | 14,096 | 7,771 | 123% |
| Two Subprojects Canceled | 4,640 | — | (4,640) | (100%) |
| Central Workshop/Equipment/Training | 135 | 20 | (115) | (85%) |
| Consulting Services | 750 | 820 | 70 | 9% |
| Subtotal | 11,850 | 14,936 | 3,086 | 26% |
| Price Contingency | 3,302 | — | (3,302) | (100%) |
| Total | 15,152 | 14,936 | (216) | (1%) |

— = magnitude zero.

Sources: Appraisal Report and ADB Controller's Department.

23. Actual costs for each subproject differed from cost estimates in the Appraisal Report due primarily to underestimates by the Bank's staff consultants and to the cost of additional work following various design modifications. The magnitude of this cost variance was known in July 1982 when the UNDP-financed consultant submitted revised cost estimates based on resurveys of some sites and on commencing detailed design. The consultant's revised base costs were more than twice those at appraisal owing primarily to a doubling of generation equipment cost and a significant increase in costs for transporting materials to subproject sites.¹ The Project as completed was 123 percent over the original appraisal costs, with six subproject costs ranging from 62 percent to 296 percent over budget (Table 2).² The impact of this cost variance on the Project was to (i) influence the decision to tender without detailed designs, as the Bank felt this was the only way to get a reliable cost measure; and (ii) influence the decision to cancel the central maintenance facility, equipment, vehicles, and operator training component.

**Table 2: Project Cost Variances by Subproject
(\$'000)**

| Subproject | Appraisal Cost | Actual Cost | Cost Overrun | % Cost Overrun |
|--------------|-------------------|----------------|-----------------|-------------------|
| Terhathum | 509 | 1,131 | 622 | 122% |
| Syarpudaha | 802 | 2,397 | 1,595 | 199% |
| Chaurjhari | 763 | 1,782 | 1,019 | 134% |
| Bajura | 531 | 2,103 | 1,572 | 296% |
| Bajhang | 645 | 1,712 | 1,067 | 165% |
| Tatopani | 3,075 | 4,971 | 1,896 | 62% |
| Total | 6,325 | 14,096 | 7,771 | 123% |

Sources: Appraisal Report, ADB Controller's Department, consultant's final report, and Postevaluation Mission estimate.

¹ Appraisal prices were updated to 1982 in that analysis.

² Actual cost per kW installed was \$7,619 compared with \$3,163 per kW at appraisal for the six subprojects completed.

E. Implementation Schedule

24. The Project was completed in June 1991 with the commissioning of Tatopani, compared with the May 1984 completion date set at appraisal (Appendix 3). The subprojects experienced implementation delays from 3.5 years for Terhathum to 6.5 years for Tatopani owing mainly to (i) delayed completion of site surveys and detailed designs; (ii) lengthy tender processes; (iii) inadequate technical investigations contributing to the need for substantial design modifications during construction¹; and (iv) delays in transportation of materials to the sites, owing to remote locations and monsoons.²

25. The original implementation schedule at appraisal was overly optimistic. A review of other small hydropower projects then under way and the problems and delays they had encountered would have provided a more realistic basis for Project scheduling at appraisal.

F. Technical Assistance

26. Consulting services were provided under a UNDP TA grant for which the Bank was the executing agency. As envisaged at appraisal, the UNDP-financed consultant was to (i) assist SHDB in subproject implementation; (ii) assist SHDB in formulation of new projects for future implementation; (iii) improve staff skills in project selection, investigation, engineering, and implementation; and (iv) improve the accounting system.

27. From UNDP's perspective, the TA's focus was on institution building and strengthening the EA's technical capabilities, in particular strengthening the EA's skills in project selection. As administered, however, the TA focused largely on subproject implementation. The subcontractors' first phase performance did not meet the terms of reference, and their services were discontinued.³ Consultancy resources were shifted to the implementation objective, as it became clear that the EA would need substantially more assistance in Project design, contract tendering, bid evaluation, and construction supervision than expected at appraisal.⁴ The TA's focus on improving SHDB's capabilities to formulate small hydropower projects was undermined by the suspension of a subcontracted component to develop site selection criteria and to recommend a set of hydropower plants for future development.

28. Overall, the performance of the UNDP-financed consultant was impaired by inappropriate design input, decisions with respect to tendering that contributed to delays, and poor communication between the consultant and the EA and the Bank at the early stages of

¹ Soil instability discovered during excavation of the headrace tunnel at Tatopani necessitated a new and more costly tunnel alignment.

² The nine-month delay in loan effectiveness does not appear to have been a significant cause for delay, as the Project depended initially on progress of the UNDP-financed consultants and SHDB site surveys, which were unaffected.

³ The subcontracted consultants under the UNDP-financed consultancy were to have evolved criteria for new project selection, whereas they focused on evaluating sites already proposed by SHDB.

⁴ The TA contract concluded in October 1981 for 59.5 person-months of service, which was increased by contract variation to 64.2 person-months in 1985 for additional engineering support for implementation.

Project implementation.¹ The consultant underestimated the extreme force of flash floods and the damage caused by landslides and huge boulders. The potential damage to weirs and intakes caused by floods was not fully appreciated. Many of the foundation and land stability problems would have been recognized and solutions engineered before construction, had a geologist and geotechnical engineer been included in the UNDP-financed consulting team.²

29. In retrospect, there seem to have been conflicting expectations on all parts, with the Bank assuming more staffing and survey/design capability at SHDB than there was, the UNDP-financed consultant assuming that SHDB would have completed accurate surveys and basic designs, and SHDB assuming greater assistance with engineering and construction supervision than envisaged at appraisal.

G. Compliance with Loan Covenants

30. Key areas of noncompliance with loan covenants that affected Project performance were tariff setting, Project staffing, and load promotion. The PCR was inaccurate in its assessment of compliance with covenants with respect to load promotion. Neither SHDB or its successor, SHPD, established a load promotion unit as required, and, while NEA may have established a Commercial Department to handle promotion of electricity use, its activities did not stretch to the isolated small hydro units. Similarly, there is no indication in Project files or from conversations with former SHDB/SHPD officials that a high level coordination committee was established to facilitate approval of productive schemes to use off-peak electricity from the subprojects. A full-time project manager was not appointed for this Project owing to staffing limitations at SHDB and the large number of other small hydro projects under way.³ Tariffs follow those set by NEA and have not been adjusted to cover the operation, maintenance, and depreciation expenses of the EA's small hydropower systems.

III. PROJECT RESULTS

A. Operational Performance

1. Electricity Generation and Sales

31. Project operating performance is below that expected at appraisal. The Appraisal Report assumed substantially higher load densities and far greater use of electricity for commercial/industrial purposes than actual. Total electricity generated for the six subprojects in FY1995/96 was 3.2 million kWh compared with 12.7 million kWh projected at appraisal. Load factors for the six subprojects range from 8 percent to 31 percent, versus the 29-92 percent estimated at appraisal (Appendix 4). Electricity from the subprojects is used primarily for lighting. Domestic and Government/noncommercial use accounts on average for more than 90 percent of electricity sales, while industrial consumption is on average about 4 percent, compared with industrial consumption of 22 percent projected at appraisal.

¹ The UNDP-financed consultant had assumed that all necessary basic design drawing and surveys would have been completed by SHDB by the spring of 1982. Adequate surveys had not been done, and SHDB appeared not able to provide basic survey data requested by the Project consultant owing to lack of skilled staff and the remoteness of the subprojects.

² Their omission may have been related to cost constraints, as midway through the Project, the UNDP consultant funding was stretched.

³ Reported by the Review Mission in March 1982.

32. The primary reasons for the sizable underperformance include unrealistic demand forecasts and the absence of load promotion efforts assumed at appraisal. The Appraisal Report overestimated the number of electricity connections, and in particular the number of higher use industrial and commercial consumers (Appendix 4). It assumed that economic activities such as irrigation pumping, agroprocessing, metal casting, handicraft making, and commercial ropeways would develop through the combined efforts of the EA's load promotion cell and a high-level coordinating committee. The Appraisal Report projected that these industrial customers would use 2,040,000 kWh in FY1995, compared with 161,000 kWh actually used. Some 1,200 commercial and Government connections were projected for the Project in 1985, while only 713 were connected as of 1995, with 600 of these being noncommercial/Government accounts (Appendix 5). The appraisal assumed per capita electricity use at 116 kWh per year, more than twice the actual average per capita electricity for the subprojects.¹ Inaccessibility to raw materials and to markets has discouraged the development envisaged at appraisal.

33. Production output is also affected by transmission faults; by frequent outages due to damage to transmission lines by bamboo touching lines and by falling trees; and by the cycle of postflood repairs to weirs and intakes, often requiring water diversions and curtailment of power supply. In the case of Chaurjhari, inadequate water flow, forcing operational shutdowns for more than two months each year and for large parts of each day, has reduced generation.

2. Operation and Maintenance

34. There has been no sustained effort to supply continuous electricity from the subprojects. Tatopani and Terhathum have the most continuous operating schedules but shut down daily for two hours around midday as a "maintenance break," though the break is taken irrespective of whether maintenance is required. Bajura and Syarpudaha shut down from 10 a.m. to 5 p.m. because of low demand for electricity. Bajhang also shuts down daily because of low demand, though its performance is improved since being leased to a private operator. At Chaurjhari, owing to the priority always given to irrigation, the plant operates only two hours each evening for half the year, and during canal clearing and repair in May and June, it shuts down completely. Partial operations have been the norm since Project inception, but were not anticipated at appraisal.

B. Institutional Development

35. The structure of the small hydropower sector has evolved since appraisal, when the EA was SHDB, an autonomous body responsible for all functions related to small hydropower, including project planning, construction, and operation and maintenance (O&M). In August 1985, NEA was established through the merger of the Electricity Department and SHDB at the urging of various multilateral lenders. The organization of the newly created NEA along functional lines was intended to improve the coordination of power development, generation, and distribution. While the various review missions optimistically expected that this restructure would strengthen the small hydro sector, it may have actually weakened support for the sector. NEA is required to function on a commercial basis, and, due to the uneconomical nature of small hydro projects, SHPD appears to have become a burden, not a priority, for

¹ Based on results for FY1995/96 assuming six persons per connection.

NEA.¹ Small hydropower generation represents a mere 1.4 percent of NEA's installed capacity and less than 0.01 percent of Nepal's total energy supply, which still comes primarily from fuelwood.

36. Small hydropower project construction and operation are currently the responsibilities of the Small Hydro Power Department under the Rural Electrification and Small Hydro Electric Directorate of NEA (Appendix 6).² SHPD currently operates 20 hydropower plants, leases six others to private sector operators, and manages the construction of three new projects. Project planning and accounts administration are handled separately under the Directorate.

37. The institution building impacts of the Project were not as great as envisaged in the Appraisal Report owing largely to curtailment of project selection and design skills under the UNDP TA and the cancellation of the central maintenance workshop and training component of the loan. Overseas training sessions for three design engineers and four O&M staff provided under the TA, together with the Project implementation experience, have increased the skills base of SHPD and NEA. While the Project implementation experience and interaction with consultants certainly added to the skills and knowledge base of NEA as a whole, it is unclear the extent to which those benefits have been captured and further developed by SHPD because of high staff turnover and reduced resource allocation to the department.³ The lack of training in electronic governor maintenance and repair, the shortage of spare parts and tools near subproject sites, the absence of O&M manuals on site, and the apparent shortage of skilled operators all demonstrate the Project's limited long-term impact on institution strengthening. Nonetheless, SHPD has demonstrated competency and resourcefulness in handling crises, having restored the Terhathum plant to operations within three months of the powerhouse being destroyed by flood in 1993.⁴

C. Financial Performance

1. NEA and SHPD Financial Results

38. Appendix 7 summarizes NEA's recent financial performance. Over the past six years it has shown steady improvements in energy sales, revenues, profitability, and return on assets owing largely to significant tariff increases since 1991 and improved staffing efficiencies. System losses, however, have shown no improvement and remain at around 26 percent. SHPD is dependent upon funding from NEA to cover its operating losses on its small hydropower plants, estimated at nearly \$200,000 annually before adjustment for uncollected revenues.⁵

¹ With the merger of SHDB into NEA, some 26 trained engineers were transferred from SHDB to functional areas of NEA not particularly concerned with small hydro.

² As originally set up in 1985, SHPD was responsible only for construction, but over time it has assumed broader responsibility for O&M.

³ Employee turnover tends to be high at SHPD owing to engineers' preference for working on larger projects/operations and in less remote areas.

⁴ A landslide redirected waters toward the powerhouse, resulting in flood and the death of two employees. It is unclear the extent to which the subproject's design with respect to the powerhouse location may have contributed to the problem. The addition of flood protection works, however, had been one of the subproject's design changes.

⁵ Accounts receivable at Terhathum, for example, are currently running at 121 days, owing to large receivables due from public sector accounts.

2. Electricity Tariffs and Subproject Financial Performance

39. Tariffs for the subprojects are set in accordance with NEA's nationwide schedule, though at appraisal a separate tariff schedule was envisaged for the small hydro plants. NEA's average tariff was low prior to 1991, then was increased by 60, 25, 38, and 20 percent between 1991 and 1996 to restore its financial performance (Appendix 8). The current average tariff level, however, remains at less than 80 percent of the average long-run marginal cost of electricity in Nepal.¹

40. Historically SHPD-managed plants have not generated sufficient revenues to cover operating costs (Appendix 9). Most run at significant deficits and are subsidized by NEA due to low load factors and tariff charges. Salaries are a major component of operating cost, aside from the sizable expenditures for repairing weirs, intakes, and channels each year. The problem should have been apparent at appraisal, as the two oldest projects, Dhankuta and Surkhet, commissioned in 1971 and 1977, respectively, were then recovering only 25 percent of their operating costs.² Similarly, a UNDP review of the Project in 1987 noted that, due to high operating costs, low tariffs, and low load factors, revenues from existing small hydropower plants covered only 8-30 percent of their operating costs.

3. Private Sector Lease Operations

41. NEA leases five small hydro plants to private sector operators, including the Bajhang subproject. There is an ongoing effort to lease most of SHPD's remaining small hydro plants to private operators, who are better positioned to reduce staffing levels and undertake load promotion activities.³ Bajhang, the only leased subproject, produced its first profit on an increased revenue base in FY1995/96, the second year of its lease. NEA plans to put up three of the five remaining subprojects for private lease in an effort to reduce its operating subsidies to the small hydropower sector.⁴ Indications are, however, that these subprojects may have limited interest for private operators given their remoteness, low load potential, and high maintenance and repair costs. Without significant increases in loads, it remains uncertain how privately operated facilities can cover the costs of facility repairs.⁵

D. Economic and Financial Reevaluation

42. The EIRRs in the Appraisal Report for the six subprojects ranged from 10.5 percent to 17.8 percent while the financial internal rates of return (FIRRs) ranged from 1.8 percent to 6.7 percent (Table 3). The reestimated EIRRs for Terhathum and Tatopani are -1.8 percent and 3.7 percent, and the reestimated FIRRs are -9.7 percent and 0.3 percent,

¹ Based on the Bank's appraisal of the Kali Gandaki "A" Hydro-Electric Project, June 1996.

² The appraisal assumed O&M at 2 percent of Project capital costs, which reflected SHDB's previous experience with respect to capital costs, but bore no relation to revenue generation.

³ Greater potential for leasing exists where a private operator has commercial need for a captive source of electricity at the small hydro site.

⁴ Terhathum and Tatopani excluded. Under an NEA lease, tariffs cannot exceed NEA tariffs, so that the improved performance of privately operated plants appears driven by lower operating costs and increased electricity usage, particularly in off-peak hours.

⁵ Lease operations pay NEA a royalty based on profitability and contribute to a non-operating account for equipment replacement and repair. The contribution to the non-operating account, a modest flat fee and percentage of the profits, does not cover historic costs of repair and maintenance.

respectively. The EIRRs and FIRRs for the remaining subprojects would be negative because these subprojects have less revenue and lower load factors. The economic and financial evaluation at appraisal assumed significantly lower capital costs, greater electricity sales, and lower operating costs than actually occurred.¹ The PCR's recalculated EIRRs for the six subprojects, ranging from 2.1 percent to 12.6 percent, were overstated and based on inaccurate operating performance figures.² The negative and marginal EIRRs and FIRRs for Terhathum and Tatopani at reevaluation reflect significantly higher project costs and actual load factors and operating costs. Appendix 10 details the methodology at appraisal and for the PPAR reevaluation.

Table 3: Economic and Financial Reevaluation

| Subproject | EIRR (%) | | | FIRR (%) | | |
|------------|-----------|------|------|-----------|------|------|
| | Appraisal | PCR | PPAR | Appraisal | PCR | PPAR |
| Terhathum | 17.8 | 7.8 | -1.8 | 5.9 | 1.4 | -9.7 |
| Syarpudaha | 11.7 | 3.6 | neg. | 1.8 | 4.9 | neg. |
| Chaurjhari | 14.7 | 8.8 | neg. | 4.8 | -3.0 | neg. |
| Bajura | 16.1 | 2.1 | neg. | 4.4 | -8.3 | neg. |
| Bajhang | 10.5 | 4.8 | neg. | 5.2 | -2.0 | neg. |
| Tatopani | 13.7 | 12.6 | 3.7 | 6.7 | 6.6 | 0.3 |

neg. = not reevaluated by the Postevaluation Mission, but are logically expected to be negative.

43. Sensitivity analysis applied at appraisal did not adequately evaluate the Project's main risk: failure of load promotion, specifically development of a sizable commercial/industrial consumer base. The risks associated with capital-intensive projects in such isolated rural areas warranted greater sensitivity testing than a 20 percent increase in capital costs (actual subproject cost overruns ranged from 62 percent to 296 percent), a 10 percent reduction in load growth (actual reduction from appraisal estimate was 74 percent), and a one year delay in commissioning (actual delays were from four to nearly seven years).

E. Socioeconomic and Sociocultural Results

44. The Project generated socioeconomic benefits in the form of improved lighting; extended hours for household chores and socializing; exposure to radio and television; and, to a lesser extent, electricity for milling, water supply pumping, and cottage industries.³ Interviews with electricity consumers at Terhathum and Tatopani reflected a broad consensus that their quality of life has improved because of electricity, with many citing improvements in air quality in their homes with the reduction in smoke from kerosene-fueled lighting.⁴ Lodge owners and

¹ Economic benefits at appraisal overestimated domestic kerosene use, assuming twice the consumption of kerosene per household on average than data supports. The Appraisal Report also overstated the percentage of commercial and industrial consumption.

² The PCR's analysis was based on electricity sales and number of connections up to three times those figures collected by the Postevaluation Mission. The number of connections reported by the PCR for FY1991/92 even exceed those reported for FY1996/97 for three of the six subprojects.

³ The extent of industrial applications has been quite small, however. SHPD records indicate 5 industrial users out of about 600 current connections in Terhathum, including a weaving concern and two-person furniture-making operation.

⁴ Equally frequent, though, were complaints regarding electricity outages and the lack of a dependable source.

shopkeepers cited the benefits of refrigerators, radios, and television.¹ In most villages with electricity that were visited, the most affluent residents had a variety of electrical appliances including televisions, videotape recorders, compact disc players, cookers, blenders, and in one remote village, a microwave oven. Electric lighting, however, appears to be more broadly dispersed, with SHPD reporting more than 80 percent of houses connected in the villages of Terhathum and Tatopani.² Numerous Government offices and some institutions³ have benefited from lighting and from heating in the winter, though use by schools appears limited owing to cost constraints and a perception that lights are unnecessary. Annual repairs on civil works provide some jobs for local villagers, who provide the labor for reconstruction of weirs and intakes.

45. The broad socioeconomic benefits to 250,000 people, including 100,000 direct beneficiaries in 15 growth centers expected at appraisal, did not materialize, however, owing primarily to the absence of a program to develop productive schemes requiring electricity in subproject areas (Appendix 5). While the appraisal recognized the importance of load promotion and support from related Government ministries for productive schemes, there appears to have been little follow-up in this critical area during implementation, and no discussion of funding sources for such development at appraisal. SHPD data indicate that socioeconomic benefits at the four sites not visited by the PEM are similar or less, given the load factors ranging from 8 percent to 17 percent and nearly 90 percent or more domestic/noncommercial consumption.

F. Women in Development

46. While Project objectives did not include any specific focus on women, electricity-powered mills have made rice, flour, and oilseed milling more efficient, which in turn has freed up time for women in the villages. In the absence of income-generating opportunities for women in these isolated villages, it is uncertain whether the increased free time and savings in physical energy, however, can be appropriately translated into economic benefits.⁴

G. Environmental Impacts and Control

47. The impact of the Project on the environment appears to have been minimal. The subprojects are very small, run-of-river systems that do not involve storage other than very small amounts required to meet variations in demand. River bank erosion at the sites is a natural feature of the river system. The stone masonry weirs at all sites are frequently washed away by floods and continually rebuilt in the dry season. There are no significant environmental effects downstream of the weirs, as not all of the stream flow is diverted because of the type of temporary gabion construction and the alluvium and boulder river beds. Streamflow is diverted only for a limited number of hours each day owing to noncontinuous operations of the small hydro plants. SHPD does not have a program of watershed management, as the subprojects are too small to warrant such investment. Significant forest

¹ Wood remains the primary cooking fuel, though lodges in Tatopani indicated that electric rice cookers were useful during the peak tourist season.

² Based upon 1991 census data, however, the actual coverage for electricity in the districts of Terhathum and Myagdi (Tatopani) was about 3 percent and 17 percent of households, respectively.

³ A large consumer in Terhathum is the district jail.

⁴ A weaving operation in Terhathum demonstrates the positive impact electricity can have when channeled into productive activity. The small operation pays by the piece, employs several village women, and operates with electric lights during evening hours when some women prefer to work.

clearing was not required for construction because of the small size of the developments, and there was no evidence of construction-related clearing at the two sites visited. The only significant visual impact observed was the red 210-meter long penstock pipe at Tatopani, which can be seen from a major tourist trekking route.

H. Sustainability

48. Four of the six subprojects are not sustainable in their current operating mode without continued subsidy from NEA, owing to low load densities, low tariffs, and high operating expenses, including annual reconstruction of civil works. All projects remain highly vulnerable to seasonal floods, landslides, and other natural occurrences owing in part to a lack of robustness in design. Tatopani appears operationally sustainable without subsidy since it is connected to the national grid. Similarly, Bajhang, under private operation, has demonstrated that a remote plant can increase its load factor and operate more profitably. While NEA's efforts to spin off a number of these small hydros to private sector operators promotes sustainability, a stronger commitment by NEA to a well-staffed, -trained, and -equipped SHPD is essential if the Project benefits achieved to date are to be sustained.

IV. KEY ISSUES FOR THE FUTURE

49. **Privatization.** NEA and SHPD are working together with German-funded consultants to devise a plan for the leasing of a number of small hydropower plants to private operators. Preliminary indications from the consultants, however, suggest that privatization is not a practical option for many SHPD plants that are too isolated and where the technical and financial risks are too great to attract private operators. Accordingly, NEA and SHPD may need to consider other options to streamline small hydro operations and encourage off-peak consumption, including freeing the small hydro power systems from NEA's tariff schedule and working with various Government agencies and private sponsors to promote targeted development of off-peak use.¹

50. **Increased Support for SHPD and Maintenance Program.** The urgent need for improvements in the ongoing operations of SHPD's small hydro plants should not be ignored in NEA's effort to either privatize or grid-connect the small hydros. Operational performance has been hampered by inadequate routine maintenance, which could be improved with the introduction of administrative procedures, clear instructions, and improved accountability. NEA should direct greater resources to the establishment of improved maintenance facilities and procedures for SHPD's small hydros, including the provision of tools, spare parts, and on-site staff skilled in basic generator repair.

51. **Future Role of NEA in the Small Hydropower Sector.** As previously noted, NEA's focus on larger-scale energy projects and its commercial mandate has rendered SHPD's small and financially weak operations more a burden than a priority for NEA. The Government, therefore, should consider whether NEA is the appropriate body to handle small hydropower or whether an independent body would be better positioned to address the unique needs of this sector.

¹ Isolated load promotion efforts by NEA have limited potential as it is unclear how much industrial/commercial activity can be promoted without easier access to raw materials and to markets.

V. CONCLUSIONS

A. Overall Assessment

52. The Project has achieved its main physical objective of electrifying several district headquarters, though the numbers of beneficiaries and the economic value of benefits are far lower than estimated at appraisal. The reevaluated EIRR for the two projects with the highest loads, Terhathum (8 percent of Project cost) and Tatopani (35 percent of Project cost) were -1.8 percent and 3.7 percent, respectively. The Project is considered unsuccessful based on the poor economic return together with serious issues with respect to the sustainability of future operations in the absence of improvements in load densities and operating efficiencies. While the communities have benefited from access to electricity, these positive impacts are not commensurate with Project costs.

B. Lessons Learned

53. The Project experience demonstrates the importance of identifying critical assumptions and conditions necessary for success, and monitoring closely the progress in those areas. Specifically, the Project's economic rationale was dependent upon load promotion and high level coordination with other Government ministries to channel productive investment to the subproject areas. This prerequisite for project success should have been more thoroughly assessed and the budgetary implications discussed at appraisal. Load promotion should have been included as an integral component of the Project, not simply as a loan covenant. While large-scale hydropower development remains key for Nepal's economic development, a broader lesson from this Project is that small hydropower plants may not be cost-effective, are not economically sustainable when constructed in isolation and should be considered only as a component of a larger plan for rural development.

54. The Project experience demonstrates the importance of addressing project weaknesses when found during implementation and addressing their underlying causes rather than simply reducing project scope to meet the budget set at appraisal. Early reports that Project costs were significantly underestimated and that one subproject was no longer feasible should have alerted the Bank to broader issues of appraisal quality and sound project design, and should have prompted reassessment of the entire Project given the substantially higher costs and greater uncertainties. The Project also highlights that when considering a project fraught with uncertainties owing to its remoteness and logistical issues, the cost of rectifying mistakes is great, and tendering should be based on detailed, not basic or preliminary investigations and designs.

55. Finally, the Project demonstrates the importance of (i) sound formulation independent of pressures from the borrower to satisfy policy goals (i.e., the electrification of all 75 district headquarters) when such goals may not be particularly in line with the Bank's economic development objectives, (ii) more realistic assessment of the EA's institutional capabilities, (iii) more rigorous supervision of consulting services used during appraisal, and (iv) thorough site inspections during project appraisal. With respect to Project design and implementation, the appraisal should not have relied upon the continued presence of Swiss-

sponsored engineers working with SHDB to provide support for site surveys and design of the Bank's Project.¹

C. Follow-up Actions

1. For NEA and SHPD

56. To ensure technical sustainability of the Project, NEA/SHPD should implement training programs in the service and maintenance of electronic governors and should expand its training in rudimentary maintenance of the power plants and civil works, specifically for small hydro projects. SHPD should also consider how it might draw upon the local villages to provide casual labor for routine clearing of debris from Project facilities.² Operating practices should be improved by educating electricity customers to switch off lights when not in use to avoid the problem of putting stress on generation equipment during plant start-up. With respect to mitigating the environmental impact of the Tatopani subproject, SHPD should consider repainting the penstock pipe a color to match the hillside, as the bright red penstock detracts from the visual quality of one of Nepal's major trekking routes. At Terhathum, SHPD should repair the cracked masonry walls in the headrace canals and clear the channel and forebay of accumulated silt. Radio links should be established, as envisaged at appraisal, from powerhouses to the nearest NEA headquarters.³ Fault protection and isolation equipment should be installed on transmission lines.

2. For the Bank

57. Any further assistance that the Bank provides for rural electrification in Nepal should recognize the availability of these six subprojects, which may be financially sustainable with proper attention to load promotion and efficient staffing, or where they are connected to the national grid. Insofar as electricity from small hydro plants has a direct and positive impact on the quality of life in low-income villages in remote areas of Nepal and the potential to fuel economic activity, the Bank should consider the subprojects, together with SHPD's other small hydro plants, as an available resource to support integrated development efforts in the hill areas.

¹ While supporting SHDB, these consultants were focused primarily on the implementation of the Swiss-financed Salleri Chialsa Project. They left the EA eight months after loan approval, and prior to the completion of basic designs for the subprojects.

² An O&M manual in Nepali is required for such routine maintenance of civil works.

³ At Terhathum, for example, communication between the electricity district headquarters and the powerhouse is by four-hour walk.

APPENDIXES

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PROJECT COSTS

Table 1: Financing Arrangements
(\$'000)

| Source | At Appraisal | | | Actual | | |
|---|--------------|--------------|---------------|---------------|--------------|---------------|
| | Foreign | Local | Total | Foreign | Local | Total |
| The Bank | 5,160 | 3,140 | 8,300 | 6,840 | 1,460 | 8,300 |
| Organization of Petroleum Exporting Countries Fund | 4,000 | — | 4,000 | 4,000 | — | 4,000 |
| United Nations Development Programme (UNDP) ^a | 635 | 115 | 750 | 820 | — | 820 |
| Government | — | 2,102 | 2,102 | — | 1,816 | 1,816 |
| Total | 9,795 | 5,357 | 15,152 | 11,660 | 3,276 | 14,936 |

— = magnitude zero

^a The Bank acted as the Executing Agency for the UNDP grant.

Sources: ADB Controller's Department, Small Hydro Power Department, and Postevaluation Mission estimate.

**Table 2: Project Costs by Component
(\$'000)**

| Component | At Appraisal ^a | | | Actual | | | \$ Overrun/ (Savings) | % Overrun/ (Savings) |
|--|---------------------------|--------------|---------------|---------------|--------------|---------------|--------------------------|-------------------------|
| | Foreign | Local | Total | Foreign | Local | Total | | |
| Civil Works ^b | 2,345 | 2,270 | 4,615 | 1,527 | 1,668 | 3,195 | (1,420) | (31) |
| Generation ^b | 1,788 | 187 | 1,975 | 5,506 | 81 | 5,587 | 3,612 | 183 |
| Transmission/Distribution ^b | 1,828 | 59 | 1,887 | 3,692 | 1,344 | 5,036 | 3,149 | 167 |
| Central Maintenance Workshop/Vehicles/ Equipment/Wireless ^c | 111 | — | 111 | 20 | — | 20 | (91) | (82) |
| House Wiring/Service Connection | 380 | 64 | 444 | 94 | 15 | 109 | (335) | (75) |
| Training ^d | — | 38 | 38 | — | — | — | (38) | (100) |
| Irrigation ^e | 558 | 195 | 753 | — | — | — | (753) | (100) |
| Consulting Services | 635 | 115 | 750 | 820 | — | 820 | 70 | 9 |
| Overhead Costs | — | 750 | 750 | — | 168 | 168 | (582) | (78) |
| Total Base Cost | 7,645 | 3,678 | 11,323 | 11,660 | 3,276 | 14,936 | 3,613 | 32 |
| Physical Contingencies | 2,150 | 1,679 | 3,829 | — | — | — | (3,829) | (100) |
| Total Project Cost | 9,795 | 5,357 | 15,152 | 11,660 | 3,276 | 14,936 | (216) | (1) |

-- = magnitude zero

^a No information regarding taxes and duties was provided in appraisal costs.

^b Two subprojects at Ilam and Dunche were canceled.

^c Workshop, equipment, and vehicles provided at appraisal were canceled.

^d Training for operators and linesmen was canceled.

^e For pipes and fittings only. Irrigation component at Ilam, appraised at \$2.82 million in total, was canceled.

Sources: Appraisal Report, ADB Controller's Department, Small Hydro Power Department, and Postevaluation Mission estimate.

**Table 3: Allocation and Utilization of Bank and OPEC Funds
(\$'000)**

| Description | Original Allocation | | Last Revised Allocation ^a | | Actual Disbursements | | Overrun/ (Savings) | |
|--|---------------------|--------------|--------------------------------------|--------------|----------------------|--------------|-----------------------|----------|
| | Bank | OPEC | Bank | OPEC | Bank | OPEC | Bank | OPEC |
| Civil Works ^b | 5,447 | 0 | 2,920 | 0 | 2,987 | 0 | (2,460) | 0 |
| Generation, Transmission, and Distribution | 0 | 3,616 | 5,266 | 4,000 | 5,198 | 4,000 | 5,198 | 384 |
| Service Connections and House Wiring | 380 | 0 | 94 | 0 | 94 | 0 | (286) | 0 |
| Irrigation | 558 | 0 | 0 | 0 | 0 | 0 | (558) | 0 |
| Equipment/Vehicles/Central Maintenance Workshop | 111 | 0 | 20 | 0 | 20 | 0 | (91) | 0 |
| Operator and Linesmen Training | 38 | 0 | 0 | 0 | 0 | 0 | (38) | 0 |
| Unallocated | 1,766 | 384 | 0 | 0 | 0 | 0 | (1,766) | (384) |
| Total | 8,300 | 4,000 | 8,300 | 4,000 | 8,300 | 4,000 | 0 | 0 |

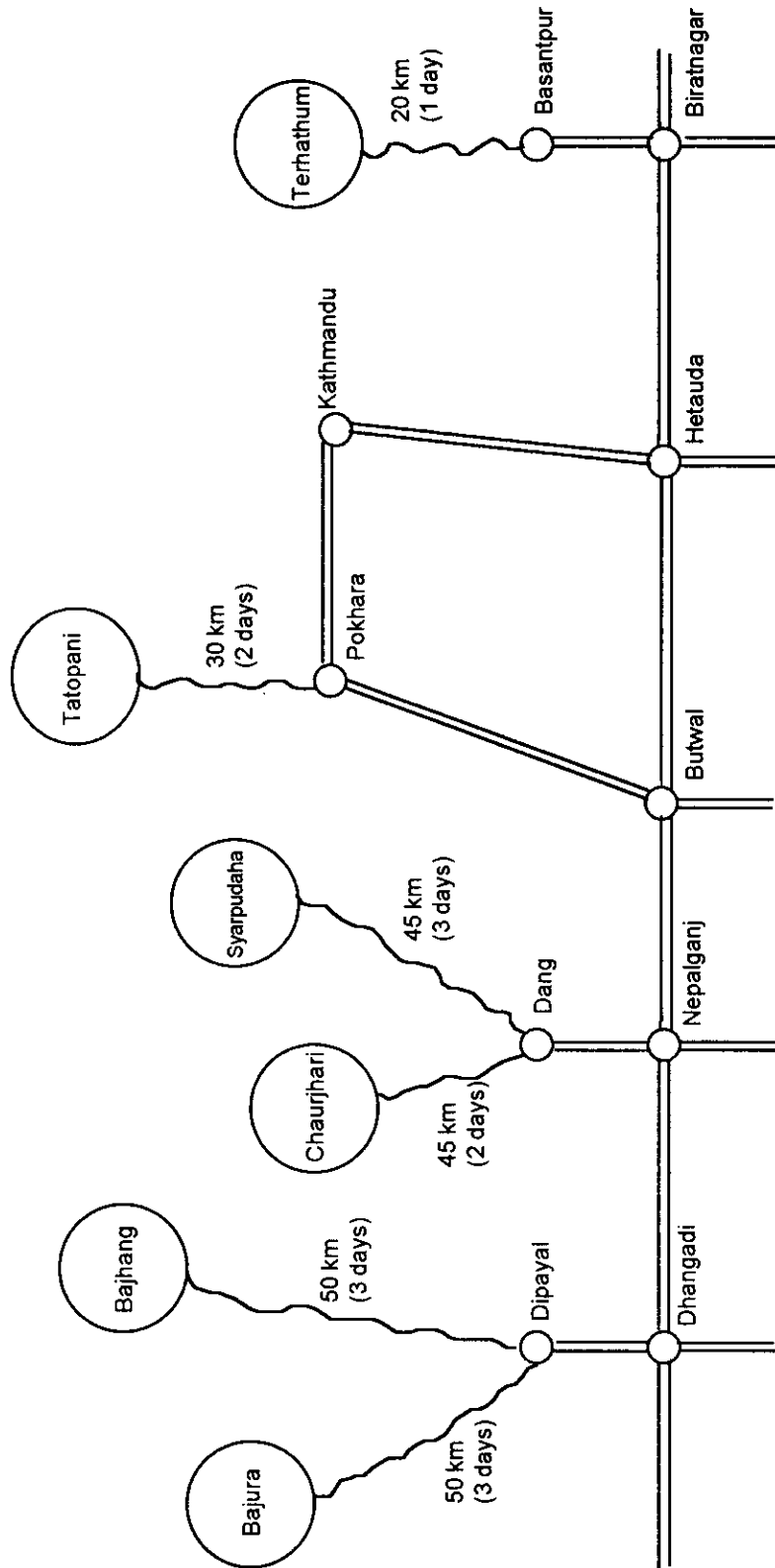
0 = magnitude zero.

^a As of 13 October 1989.

^b Includes contingencies of \$832,000.

Sources: Appraisal Report and ADB Controller's Department.

LOCATION OF SUBPROJECT SITES
AND TRANSPORTATION ROUTES DURING CONSTRUCTION



- Town accessible by vehicle
- == Road
- ~ Trekking route (by foot)
- () Transportation time

SUBPROJECT OPERATING PERFORMANCE
Table 1: Performance Indicators by Subproject for FY1995/96 ^a

| Subproject | Commissioning Date | | Installed Capacity (kW) | | Peak Demand (kW) | | Energy Generated (kWh) ^b | | Load Factor (%) ^c | | Cost per kW Installed (\$) ^d | | System Loss (%) | |
|------------|--------------------|--------|-------------------------|--------|------------------|--------------------|-------------------------------------|-----------|------------------------------|--------|---|----------------------|-----------------|-------------------|
| | Appraisal | Actual | Appraisal | Actual | Appraisal | Actual | Appraisal | Actual | Appraisal | Actual | Appraisal | Actual | Appraisal | Actual |
| Terhathum | Dec-84 | Jun-88 | 200 | 100 | 190 | 80 | 751,132 | 274,000 | 43 | 31 | \$2,547 | \$11,313 | 8.9 | 10.5 |
| Syarputaha | May-84 | May-89 | 200 | 200 | 265 | 135 | 763,210 | 296,224 | 44 | 17 | \$4,008 | \$11,984 | 8.8 | 11.5 |
| Chaurjhari | May-84 | Jan-89 | 200 | 150 | 366 | 130 | 1,396,381 | 128,000 | 80 | 10 | \$3,814 | \$11,878 | 8.9 | 7.0 |
| Bajura | May-84 | Feb-90 | 200 | 200 | 124 | 68 | 500,546 | 131,647 | 29 | 8 | \$2,657 | \$10,516 | 8.9 | 14.7 |
| Bajhang | May-84 | Jul-89 | 200 | 200 | 232 | 100 | 1,172,962 | 242,870 | 67 | 14 | \$3,226 | \$8,558 | 8.8 | 26.7 |
| Tatopani | May-84 | Jun-91 | 1,000 | 2,000 | 1,564 | 1,740 ^g | 8,083,443 | 2,227,107 | 92 | 13 | \$3,075 | \$4,970 ^h | 8.9 | 12.0 ⁱ |

kW = kilowatt, kWh = kilowatt-hour.

^a Last full year for which actual data are available.

^b Energy generation, including system losses.

^c Load factors calculated on kWh generation.

^d Civil works, generation, transmission, distribution, and service connection costs.

^e Base cost in 1980 per appraisal.

^f Increased to 2,000 kW from 1,000 kW under Loan No. 708-NEP(SF); Sixth Power Project. Funds from subject loan financed only 1,000 kW.

^g Assumes connection with grid; without connection, peak demand falls to 850 kW.

^h Excludes 1,000 kW capacity and related costs funded under the Bank's Sixth Power Project loan.

ⁱ For FY1994/95 before connection to grid.

Sources: Appraisal Report, ADB Controller's Department, Small Hydro Power Department, Consultant's Final Report (1991), and Postevaluation Mission estimates.

Table 2: Annual Energy Consumption and User Profile by Subproject ^a
FY1995/96

| Subproject | '000 kWh | | Overestimated by | % Share | |
|--------------------------------|---------------|--------------|---------------------|-----------|--------|
| | Appraisal | Actual | | Appraisal | Actual |
| Terhathum | | | | | |
| Domestic | 186 | 152 | | 29% | 62% |
| Noncommercial ^b | — | 51 | | — | 21% |
| Commercial ^c | 240 | 10 | | 37% | 4% |
| Industrial | 215 | 32 | | 34% | 13% |
| Subtotal | 641 | 245 | 2.6 x | | |
| Syarpudaha | | | | | |
| Domestic | 297 | 185 | | 46% | 71% |
| Noncommercial | — | 60 | | — | 23% |
| Commercial | 192 | 10 | | 30% | 4% |
| Industrial | 156 | 5 | | 24% | 2% |
| Subtotal | 645 | 261 | 2.5 x | | |
| Chaurjhari ^d | | | | | |
| Domestic | 455 | 51 | | 38% | 43% |
| Noncommercial | — | 55 | | — | 46% |
| Commercial | 481 | 13 | | 40% | 11% |
| Industrial | 269 | 0 | | 22% | 0% |
| Subtotal | 1,205 | 119 | 10.1 x | | |
| Bajura | | | | | |
| Domestic | 159 | 54 | | 38% | 48% |
| Noncommercial | — | 52 | | — | 46% |
| Commercial | 163 | 4 | | 39% | 4% |
| Industrial | 97 | 2 | | 23% | 2% |
| Subtotal | 419 | 112 | 3.7 x | | |
| Bajhang | | | | | |
| Domestic | 302 | 112 | | 30% | 63% |
| Noncommercial | — | 57 | | — | 32% |
| Commercial | 571 | 5 | | 56% | 3% |
| Industrial | 141 | 4 | | 14% | 2% |
| Subtotal | 1,014 | 178 | 5.7 x | | |
| Tatopani | | | | | |
| Domestic | 4,191 | 1,458 | | 58% | 74% |
| Noncommercial | — | 315 | | — | 16% |
| Commercial | 1,847 | 79 | | 26% | 4% |
| Industrial | 1,162 | 118 | | 16% | 6% |
| Subtotal | 7,200 | 1,970 | 3.7 x | | |
| Total | 11,124 | 2,885 | 3.9 x | | |

— = not estimated.

^a Excludes system losses and internal consumption.

^b Government offices and other public premises.

^c Appraisal estimate for all subprojects combined commercial with government/public use.

^d Actual figures are for FY1994/95.

Sources: Appraisal Report and Small Hydro Power Department.

Table 3: Subproject Operational Performance - Trend Analysis

| Subproject | FY1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 |
|---|------------------|----------------|----------------|----------------|------------------------|
| Terhathum (100 kW) | | | | | |
| No. of Customers | 403 | 403 | 421 | 428 | 593 |
| Generation (kWh) | 204,000 | 215,000 | 146,000 | 212,000 | 274,000 |
| Peak Load (kW) | 105 | 90 | 80 | 80 | 80 |
| Load Factor | 23% | 25% | 17% | 24% | 31% |
| System Loss | 14.7% | 14.0% | 10.8% | 13.2% | 10.5% |
| Syarpudaha (200 kW) | | | | | |
| No. of Customers | 525 | 600 | 650 | 628 | 675 |
| Generation (kWh) | 143,000 | 167,000 | 232,000 | 229,000 | 296,224 |
| Peak Load (kW) | 105 | 115 | 120 | 116 | 135 |
| Load Factor | 8% | 10% | 13% | 13% | 17% |
| System Loss | 10.5% | 12.4% | 12.5% | 10.5% | 11.5% |
| Chaurjhari (150 kW) | | | | | |
| No. of Customers | 340 | 400 | 450 | 425 | 504 |
| Generation (kWh) | 71,550 | 70,000 | 126,000 | 134,000 | 128,000 |
| Peak Load (kW) | 85 | 115 | 115 | 135 | 130 |
| Load Factor | 5% | 5% | 10% | 10% | 10% |
| System Loss | 12.0% | 10.3% | 9.5% | 6.7% | 7.0% |
| Bajura (200 kW) | | | | | |
| No. of Customers | 180 | 190 | 205 | 196 | 229 |
| Generation (kWh) | 130,000 | 141,000 | 178,000 | 147,000 | 131,647 |
| Peak Load (kW) | 50 | 55 | 60 | 48 | 68 |
| Load Factor | 7% | 8% | 10% | 8% | 8% |
| System Loss | 10.8% | 12.4% | 11.5% | 10.9% | 14.7% |
| Bajhang (200 kW) | | | | | |
| No. of Customers | 280 | 305 | 354 | 382 | 430 |
| Generation (kWh) | 95,000 | 123,000 | 161,417 | 187,766 | 242,870 |
| Peak Load (kW) | 60 | 70 | 75 | 88 | 100 |
| Load Factor | 5% | 7% | 9% | 11% | 14% |
| System Loss | 13.7% | 15.0% | 21.8% | 13.4% | 26.7% |
| Tatopani (2,000 kW) ^a | | | | | |
| No. of Customers | 1,700 | 1,900 | 2,200 | 2,665 | 3,200 |
| Generation (kWh) | 648,000 | 1,200,000 | 1,408,000 | 1,429,000 | 2,227,107 ^b |
| Peak Load (kW) | 550 | 650 | 720 | 850 | 1,740 |
| Load Factor | 4% | 7% | 8% | 8% | 13% |
| System Loss | 11.4% | 12.0% | 12.5% | 11.4% | — |

kW = kilowatt, kWh = kilowatt-hour.

— = not available as subproject is grid connected.

^a Including 1,000 kW installed and connection to the national grid financed under Bank's Sixth Power Project.

^b Connected to grid beginning FY1995-96.

Source: Small Hydro Power Department.

SUMMARY OF PROJECT BENEFITS
Appraisal Target for 1985 versus Actual for FY1995/96

| Item | Appraisal Target 1985 | Actual FY1995/96 |
|--|--------------------------|---------------------|
| Subprojects | 8 | 6 |
| People Benefiting | 250,000 | 90,000 ^a |
| Direct Beneficiaries | 100,000 | 35,912 ^b |
| Growth Centers | 15 | 6 |
| Districts | 11 | 6 |
| Villages | 46 | 38 |
| Installed Capacity | 2,650 | 1,850 |
| GWh Generated | 5.5 | 3.3 |
| Households | 7,000 | 4,797 |
| Commercial and Public Premises | 1,200 | 713 ^c |
| \$ per kW ^d | \$ 2,078 ^e | \$ 7,619 |
| \$ per Capita of Direct Beneficiary ^f | \$ 83 | \$ 231 |
| Hectares Irrigated | 1,600 | — ^g |

GWh = Gigawatt-hour, kW = kilowatt.

^a Assumes the same proportion of total beneficiaries to direct beneficiaries as assumed at appraisal. Basis for appraisal assumption was not provided in Appraisal Report.

^b Assumes six direct beneficiaries per household connection and 10 per nonhousehold connection, based on 1996 household data from the Central Bureau of Statistics, versus 15 direct beneficiaries per connection implied at appraisal.

^c Of these, 600 are Government offices or public premises.

^d Project costs for civil works, generation, transmission, distribution, and service connections.

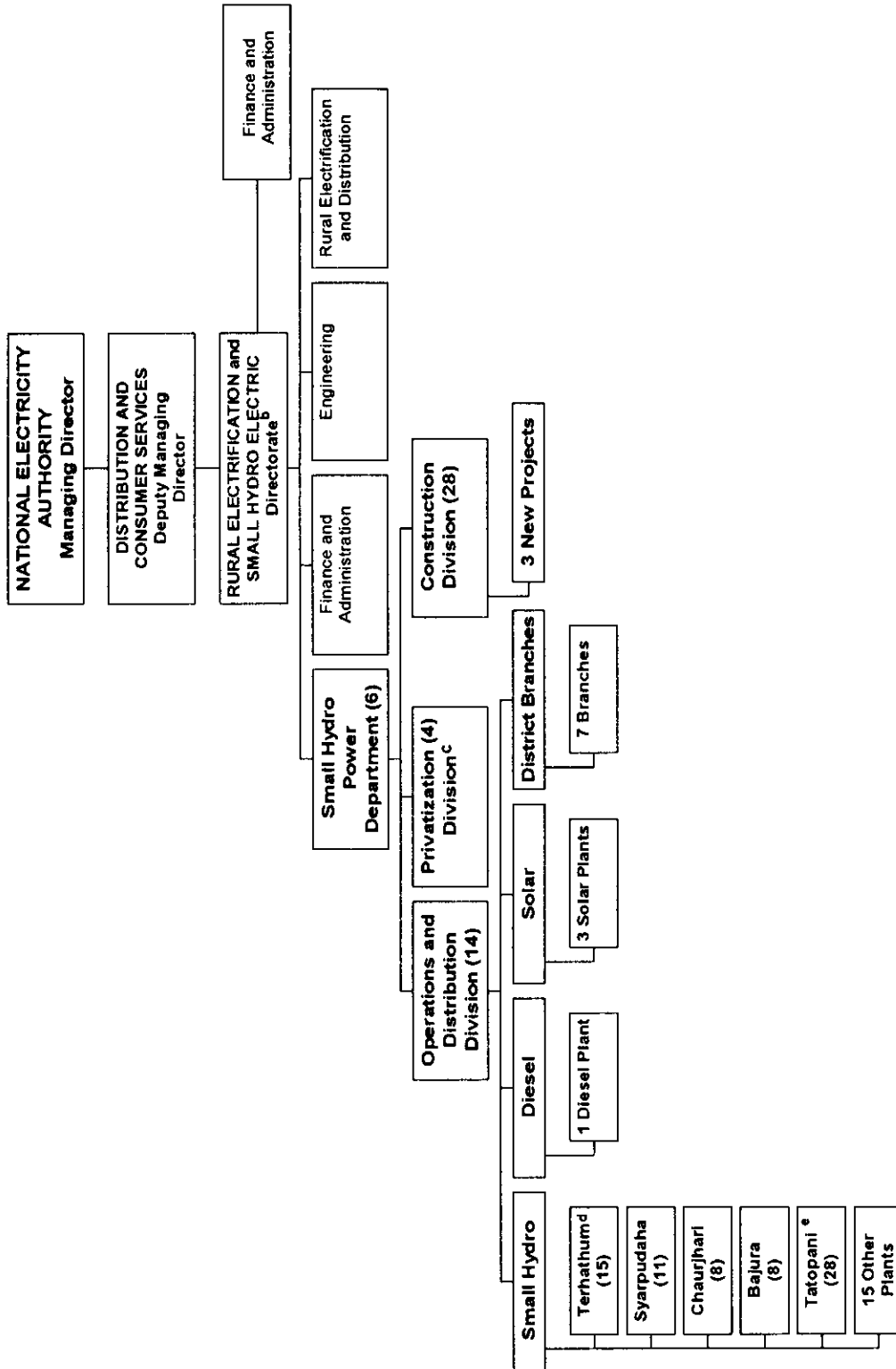
^e Includes Ilam and Dunche subprojects.

^f Bank's loan amount per capita.

^g Irrigation component cancelled.

Sources: Appraisal Report, Small Hydro Power Department, and Postevaluation Mission estimate.

**ORGANIZATION CHART FOR
NEA AND SMALL HYDRO POWER DEPARTMENT^a**



() = Number of employees.

^a As of Postevaluation Mission.

^b Total staff of 609 comprises 69 officers/engineers/technicians and 540 assistants.

^c Monitors lease contracts for Bajhang and other leased plants. Bajhang has five employees.

^d Includes 7 persons at power station and 8 persons in Terhathum.

^e Includes 20 persons at power station and 8 persons in Beni.

SUMMARY OF NEPAL ELECTRICITY AUTHORITY'S FINANCIAL PERFORMANCE

| Indicator | FY 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 |
|-----------------------------------|-------------------|----------------|----------------|------------------|----------------|----------------|
| Generation and Imports (GWh) | 906 | 981 | 970 | 1,034 | 1,126 | na |
| Energy Sales (GWh) | 669 | 737 | 734 | 766 | 830 | na |
| System Losses (%) | 26.1 | 24.8 | 24.3 | 25.9 | 26.3 | na |
| Total Revenues (NRs million) | 993 | 1,514 | 1,905 | 2,612 | 3,465 | 4,012 |
| Net Profit (NRs million) | (425) | (51) | 106 | 101 ^a | 223 | 679 |
| Net Profit Margin (%) | (42.8) | (3.3) | 5.6 | 3.9 | 6.4 | 16.9 |
| Rate of Return on Revalued Assets | (1.9) | (0.5) | 0.2 | 1.6 | 2.3 | 2.4 |

n.a. = not available, GWh = Gigawatt-hour.

^a Decline caused by five-month closure of two plants with a generating capacity of 92MW due to floods.

Sources: Nepal Electricity Authority and the Bank.

SUMMARY OF SELECTED TARIFF RATES
(Effective 14 May 1996)

| | Minimum Charge | | Exempt (kWh) | | | | | | | |
|--|----------------|-------|-----------------|------|------|------|------|------|------|------|
| | (NRs) | (NRs) | | | | | | | | |
| DOMESTIC | | | | | | | | | | |
| MINIMUM MONTHLY CHARGES: | | | | | | | | | | |
| Up to 5 amperes ^a | 60.00 | | 20 | | | | | | | |
| 6-30 amperes | 160.00 | | 40 | | | | | | | |
| 31-60 amperes | 360.00 | | 80 | | | | | | | |
| Three-phase supply | 960.00 | | 200 | | | | | | | |
| ENERGY CHARGE (NRs per kWh): | | | | | | | | | | |
| 0-20 units | 3.00 | | | | | | | | | |
| 21-250 units | 5.00 | | | | | | | | | |
| Over 251 units | 7.75 | | | | | | | | | |
| INDUSTRIAL | | | | | | | | | | |
| Low voltage (400/230 volts) | | | | | | | | | | |
| Rural and cottage | 20.00 | | 4.00 | | | | | | | |
| Small industry | 40.00 | | 4.90 | | | | | | | |
| Medium voltage (11 and 33 kV) | 84.00 | | 4.40 | | | | | | | |
| COMMERCIAL | | | | | | | | | | |
| Low voltage (400/230 volts) | | | | | | | | | | |
| Medium voltage (11 and 33 kV) | 100.00 | | 5.80 | | | | | | | |
| NONCOMMERCIAL | | | | | | | | | | |
| Low voltage (400/230 volts) | | | | | | | | | | |
| Medium voltage (11 and 33 kV) | 68.00 | | 5.80 | | | | | | | |
| | 76.00 | | 5.70 | | | | | | | |
| TREND ANALYSIS (NRs/kWh)^c | | | | | | | | | | |
| | 1981 | 1985 | 1991 | 1993 | 1996 | | | | | |
| Domestic | 1.00 | 1.10 | 2.45 | 3.00 | 5.00 | | | | | |
| Industrial - Rural/Cottage | 0.30 | 0.90 | 1.85 | 2.25 | 4.00 | | | | | |
| Noncommercial - Low Voltage | n/s | 1.50 | 3.37 | 4.07 | 5.80 | | | | | |
| AVERAGE NEA TARIFF LEVELS^d | | | | | | | | | | |
| | 1984 | 1986 | 1988 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Current Prices (NRs/kWh) | 0.80 | 1.16 | 1.20 | 1.38 | 1.40 | 1.99 | 2.54 | 3.38 | 3.99 | 4.75 |
| Constant 1997 Prices (NRs/kWh) | 3.08 | 3.63 | 2.93 | 2.76 | 2.55 | 3.02 | 3.48 | 4.28 | 4.64 | 5.11 |

n/s = not specified; kWh = kilowatt-hour; KV = kilovolt; kW = kilowatt.

^a Meter capacity

^b KVA = kW/0.8

^c Assumes 50 units consumed.

^d Excludes exports and is based on data in Report and Recommendation of the President on the Kali Gandaki "A" Hydroelectric Project (Loan No. 1452-NEP(SF)) for FY ending July.

Source: National Electricity Authority and the Bank.

FINANCIAL PERFORMANCE OF SUBPROJECTS
Fiscal Years 1991-96
(NRs)

| Subproject | FY 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 |
|-------------------|-------------------|----------------|----------------------|----------------|------------------------|
| Terhathum | | | | | |
| Revenue | 356,000 | 408,000 | 438,000 | 770,800 | 1,140,000 |
| O&M | 709,000 | 657,000 | 2,160,000 | 1,478,557 | 1,236,317 |
| Operating Income | (353,000) | (249,000) | (1,722,000) | (707,757) | (96,317) |
| Revenue as % O&M | 50% | 62% | 20% | 52% | 92% |
| Syarpudaha | | | | | |
| Revenue | 395,000 | 461,000 | 640,000 | 888,300 | 1,072,000 |
| O&M | 643,000 | 1,301,000 | 2,300,000 | 2,125,141 | 2,155,172 |
| Operating Income | (248,000) | (840,000) | (1,660,000) | (1,236,841) | (1,083,172) |
| Revenue as % O&M | 61% | 35% | 28% | 42% | 50% |
| Chaurjhari | | | | | |
| Revenue | 189,000 | 241,000 | 446,000 | 572,700 | 501,000 |
| O&M | 430,000 | 631,000 | 1,090,000 | 1,044,226 | 824,475 |
| Operating Income | (241,000) | (390,000) | (644,000) | (471,526) | (323,475) |
| Revenue as % O&M | 44% | 38% | 41% | 55% | 61% |
| Bajura | | | | | |
| Revenue | 345,000 | 374,000 | 472,000 | 784,500 | 681,000 |
| O&M | 603,000 | 769,000 | 2,186,000 | 1,905,758 | 3,831,787 |
| Operating Income | (258,000) | (395,000) | (1,714,000) | (1,121,258) | (3,150,787) |
| Revenue as % O&M | 57% | 49% | 22% | 41% | 18% |
| Bajhang | | | | | |
| Revenue | 334,000 | 433,000 | 569,143 ^a | 770,000 | 857,000 |
| O&M | 705,000 | 906,000 | 989,000 | 782,000 | 785,000 |
| Operating Income | (371,000) | (473,000) | (419,857) | (12,000) | 72,000 |
| Revenue as % O&M | 47% | 48% | 58% | 98% | 109% |
| Tatopani | | | | | |
| Revenue | 1,813,000 | 3,288,000 | 3,941,000 | 5,226,000 | 6,826,000 ^b |
| O&M | 3,800,000 | 3,900,000 | 3,941,000 | 2,786,268 | 6,746,000 |
| Operating Income | (1,987,000) | (612,000) | — | 2,439,732 | 80,000 |
| Revenue as % O&M | 48% | 84% | 100% | 188% | 101% |

— = magnitude zero, O&M = Operation and Maintenance.

^a Leased to private sector operator in FY1993/94.

^b Revenue increase due to grid connection.

Source: Small Hydro Power Department.

ECONOMIC AND FINANCIAL REEVALUATION

A. Methodology

1. The appraisal adopted a methodology of economic analysis that used only savings in kerosene lighting and diesel oil generation as a proxy for economic benefits, and did not differentiate between displaced and induced energy consumption.¹ The economic reevaluation follows the general approach of the appraisal, but measures the economic benefits of electricity consumption based on (i) the economic cost of kerosene that will be displaced by electricity use, and (ii) the amount of induced energy consumption valued at the willingness to pay for electricity (Tables 4 and 5).

B. Major Assumptions

1. General

2. The analysis assumes a 30-year economic life. All benefits and costs are adjusted to constant 1997 prices in NRs, adjusting foreign currency expenditures by the World Bank's manufacturers' unit value (MUV) index and local currency by Nepal's gross domestic product (GDP) deflator (Table 1). Nontradable local currency costs and benefits from induced energy consumption are converted to border parity prices using a 0.90 standard conversion factor. A conversion factor of 0.90 was also applied to unskilled labor costs. An average exchange rate of NRs57.03 to \$1.00 for 1997 is used.²

Table 1: Applicators Used in Project Costs and Benefits

| Year | MUV Index (1997=100) | GDP Deflator (1997=100) | Exchange Rate ^a (NRs/\$1.00) |
|------|-------------------------|----------------------------|--|
| 1985 | 0.63 | 0.28 | 18.25 |
| 1986 | 0.68 | 0.32 | 21.23 |
| 1987 | 0.74 | 0.37 | 21.82 |
| 1988 | 0.80 | 0.41 | 23.29 |
| 1989 | 0.85 | 0.46 | 27.19 |
| 1990 | 0.91 | 0.50 | 29.37 |
| 1991 | 0.93 | 0.55 | 37.26 |
| 1992 | 0.97 | 0.66 | 42.70 |
| 1993 | 0.97 | 0.73 | 48.61 |
| 1994 | 1.00 | 0.79 | 49.40 |
| 1995 | 1.09 | 0.86 | 51.89 |
| 1996 | 1.04 | 0.93 | 56.42 |
| 1997 | 1.00 | 1.00 | 57.03 |

MUV = manufacturers' unit value, GDP = gross domestic product.

^a Average for period.

Sources: Small Hydro Power Department, ADB Controller's Department, ADB Key Indicators (1996), and International Bank for Rural Development Commodity Price Projections.

¹ The Appraisal Report provided only estimates of EIRRs and FIRRs for each subproject, and did not provide supporting details for the calculations (i.e., costs and benefits for the Project or individual subprojects by year).

² As of the Postevaluation Mission in May 1997.

2. Project Costs

3. Assumptions underlying Project costs include:

- (i) Capital costs exclude financial charges, and interest during construction. The capital cost for the economic analysis further excludes taxes and duties.
- (ii) The capital cost for Tatopani includes the cost of the additional 1,000 kilowatts (kW) of generation and grid connection, funded under the Sixth Power Project, as Project benefits have been based on total generation from the 2,000 kW plant.
- (iii) Operating and maintenance costs in real terms are based on actual costs for 1991-1996 for each subproject, and are projected thereafter at the average historic operating and maintenance cost for each subproject.

3. Project Benefits

4. Assumptions underlying Project benefits include:

- (i) For the economic analysis, the benefits from displaced kerosene usage and induced electricity consumption are based on the assumptions in Table 2. The benefits from the induced electricity consumption are valued at the estimated willingness to pay. The lower bound of the consumers' willingness to pay is the tariff converted into economic terms through the application of a standard conversion factor. The upper bound is the financial price of kerosene. The consumer surplus is estimated as equivalent to 40 percent of the difference between the financial price of kerosene and the average tariff for electricity, times the amount of induced electricity consumption.
- (ii) The cost of owning and maintaining kerosene lighting services is estimated to be approximately equivalent to the annual charges associated with the cost of light bulbs and house wiring, and therefore the cost has been excluded from the analysis. Since industrial users typically maintain backup generators because of the sporadic supply of electricity, the cost savings from reduced capital and maintenance charges related to kerosene generators are assumed equivalent to the cost of electric wiring and bulbs.
- (iii) For the financial analysis, the benefits from incremental sales are valued at the average annual tariff, adjusted to constant 1997 prices for 1991-1996, and thereafter projected at the average annual tariff in 1997.
- (iv) Load factors for Terhathum and Tatopani increase to nearly 50 percent reflecting gradual economic growth in the subproject areas.
- (v) Electricity generation, sales and system loss data were obtained for 1991-1996 from SHPD.

Table 2: Selected Key Assumptions

| Item | Percent of Total Connections | | Kerosene Use per Consumer (Liters/month) | Fuel Conversion Factor ^a |
|--------------------------------------|------------------------------|----------|--|---|
| | Terhathum | Tatopani | | |
| User Category: | | | | |
| Domestic | 90% | 91% | 4.2 | 1.00 ^b |
| Industrial | 1% | 2% | 18.0 | 0.50 |
| Commercial | 1% | 1% | 6.0 | 0.70 ^c |
| Noncommercial/Government | 8% | 6% | 6.0 | 0.70 ^c |
| Current Prices: | | | | |
| Kerosene (Economic price) NRs/liter | 19.69 | 19.69 | | |
| Kerosene (Financial price) NRs/liter | 18.00 | 18.00 | | |
| Tariff (Financial/Isolated) NRs/kWh | 4.64 | 5.03 | | |
| Tariff (Financial/Grid) NRs/kWh | — | 5.11 | | |

— = not applicable.

^a Number of kerosene liters to produce energy equivalent to 1 kilowatt-hour of electricity.

^b Assumes a typical kerosene wick lamp is equivalent to a 25 watt bulb and consumes 0.025 liters per hour.

^c Assumes use of more fuel efficient pressurized kerosene lanterns.

Sources: NEA *Ten Year Rural Electrification Study*, Small Hydro Power Department and Postevaluation Mission estimate.

Table 3: Summary Computation of Economic Benefits for FY1996/97^a

| | Terhathum | Tatopani |
|--|---------------------|---------------------|
| Total Number of Connections | 600 | 3,500 |
| Electricity Sold to Local Area (kWh) | 282,857 | 1,963,312 |
| Electricity Sold to NEA Grid (kWh) | — | 1,808,357 |
| Induced Use (kWh) | 247,495 | 3,555,705 |
| Displaced Use (kWh) | 35,362 | 215,964 |
| Induced Use | 83% | 89% |
| Displaced Use | 13% | 11% |
| Benefits from Induced Use (NRs/kWh) | 1,032,729 | 7,910,244 |
| Benefits from Energy Displaced (NRs/kWh) | 674,012 | 4,120,141 |
| Benefits from Consumer Surplus (NRs/kWh) | 1,139,194 | 7,805,445 |
| Benefits from Grid Connection (NRs/kWh) | — | 8,312,608 |
| Total Benefits (NRs/kWh) | 2,845,935 | 28,148,439 |
| Economic Benefits (NRs/kWh) | 10.06 | 7.46 |
| Economic Benefits (\$/kWh) | \$0.18 ^b | \$0.13 ^c |

kWh = kilowatt-hour.

— = not connected.

^a Benefits in 1997 constant NRs.

^b The resulting average value of electricity consumption of \$0.18/kWh for the Terhathum subproject is reasonably consistent with estimated unit benefits for Bank-financed power projects in Nepal.

^c The Tatopani subproject was commissioned in 1991 with 1,000 kW of capacity. The capacity was subsequently increased to 2,000 kW and the project was connected to the NEA grid in 1995. Economic benefits for electricity consumption in the local area for this subproject have an average unit value of about \$0.19/kWh. After surplus generation is fed into the NEA grid, the resulting average economic benefit is about \$0.13/kWh.

Sources: Small Hydro Power Department and Postevaluation Mission estimate.

Table 4: EIRR and FIRR Reevaluation for Terhathum
(NIRs in constant 1997 prices)

| Fiscal Year | Load Factor | Economic | | | | Financial | | | | Net Benefits |
|-------------|-------------|----------------------|----------------|--------------|--------------|----------------------|----------------|--------------|--------------|--------------|
| | | Project Capital Cost | Operating Cost | Net Benefits | Benefit | Project Capital Cost | Operating Cost | Net Benefits | | |
| 1984/85 | | 2,470,544 | | -2,470,544 | | 2,552,891 | | -2,552,891 | | |
| 1985/86 | | 12,204,277 | | -12,204,277 | | 12,447,971 | | -12,447,971 | | |
| 1986/87 | | 47,296,901 | | -47,296,901 | | 46,956,633 | | -46,956,633 | | |
| 1987/88 | | 11,779,029 | | -11,779,029 | | 11,810,239 | | -11,810,239 | | |
| 1988/89 | 9% | 8,789,886 | 1,047,144 | -8,693,081 | 181,144 | 8,827,696 | 1,163,493 | -9,810,045 | | |
| 1989/90 | 14% | 1,016,190 | 1,040,305 | -257,835 | 272,668 | 1,022,259 | 1,155,894 | -1,905,485 | | |
| 1990/91 | 17% | 2,391,569 | 1,045,980 | -1,487,696 | 299,079 | 2,376,461 | 1,162,200 | -3,239,583 | | |
| 1991/92 | 20% | 116,748 | 969,504 | 906,299 | 540,892 | 116,514 | 1,077,227 | -652,849 | | |
| 1992/93 | 21% | 2,050,541 | 810,306 | 1,240,235 | 559,115 | 0 | 900,340 | -341,225 | | |
| 1993/94 | 15% | 1,640,735 | 2,453,075 | -812,339 | 552,699 | 0 | 2,725,638 | -2,172,940 | | |
| 1994/95 | 21% | 2,049,685 | 1,553,902 | 495,783 | 899,153 | 0 | 1,726,558 | -827,404 | | |
| 1995/96 | 28% | 2,531,008 | 1,202,386 | 1,328,623 | 1,231,903 | 0 | 1,335,984 | -104,081 | | |
| 1996/97 | 32% | 2,845,935 | 1,203,939 | 1,641,995 | 1,311,429 | 0 | 1,337,710 | -26,282 | | |
| 1997/98 | 36% | 3,112,344 | 1,123,357 | 1,988,987 | 1,442,571 | 0 | 1,248,175 | 194,397 | | |
| 1998/99 | 37% | 3,267,961 | 1,123,357 | 2,144,604 | 1,514,700 | 0 | 1,248,175 | 266,525 | | |
| 1999/00 | 38% | 3,316,679 | 1,123,357 | 2,193,322 | 1,529,847 | 0 | 1,248,175 | 281,672 | | |
| 2000/01 | 38% | 3,362,476 | 1,123,357 | 2,239,119 | 1,545,145 | 0 | 1,248,175 | 296,971 | | |
| 2001/02 | 38% | 3,409,237 | 1,123,357 | 2,285,879 | 1,560,597 | 0 | 1,248,175 | 312,422 | | |
| 2002/03 | 39% | 3,456,990 | 1,123,357 | 2,333,633 | 1,576,203 | 0 | 1,248,175 | 328,028 | | |
| 2003/04 | 39% | 3,501,031 | 1,123,357 | 2,377,674 | 1,591,965 | 0 | 1,248,175 | 343,790 | | |
| 2004/05 | 40% | 3,545,797 | 1,123,357 | 2,422,440 | 1,607,885 | 0 | 1,248,175 | 359,710 | | |
| 2005/06 | 40% | 3,591,304 | 1,123,357 | 2,467,947 | 1,623,963 | 0 | 1,248,175 | 375,789 | | |
| 2006/07 | 40% | 3,632,392 | 1,123,357 | 2,509,035 | 1,640,203 | 0 | 1,248,175 | 392,028 | | |
| 2007/08 | 41% | 3,673,994 | 1,123,357 | 2,550,637 | 1,656,605 | 0 | 1,248,175 | 408,430 | | |
| 2008/09 | 41% | 3,716,118 | 1,123,357 | 2,592,761 | 1,673,171 | 0 | 1,248,175 | 424,996 | | |
| 2009/10 | 42% | 3,753,279 | 1,123,357 | 2,629,922 | 1,689,903 | 0 | 1,248,175 | 441,728 | | |
| 2010/11 | 42% | 3,790,812 | 1,123,357 | 2,667,455 | 1,706,802 | 0 | 1,248,175 | 458,627 | | |
| 2011/12 | 42% | 3,828,720 | 1,123,357 | 2,705,363 | 1,723,870 | 0 | 1,248,175 | 475,695 | | |
| 2012/13 | 43% | 3,867,007 | 1,123,357 | 2,743,650 | 1,741,109 | 0 | 1,248,175 | 492,934 | | |
| 2013/14 | 43% | 3,905,678 | 1,123,357 | 2,782,320 | 1,758,520 | 0 | 1,248,175 | 510,345 | | |
| 2014/15 | 44% | 3,944,734 | 1,123,357 | 2,821,377 | 1,776,105 | 0 | 1,248,175 | 527,930 | | |
| 2015/16 | 44% | 3,984,182 | 1,123,357 | 2,860,824 | 1,793,866 | 0 | 1,248,175 | 545,691 | | |
| 2016/17 | 45% | 4,024,023 | 1,123,357 | 2,900,666 | 1,811,805 | 0 | 1,248,175 | 563,630 | | |
| 2017/18 | 45% | 4,064,264 | 1,123,357 | 2,940,906 | 1,829,923 | 0 | 1,248,175 | 581,748 | | |
| | | | | EIRR | -1.8% | | | FIRR | -9.7% | |

